## Fiscal Q3 2021 Earnings Snapshot



### WARNER MUSIC GROUP



#### Non-GAAP Financial Measures

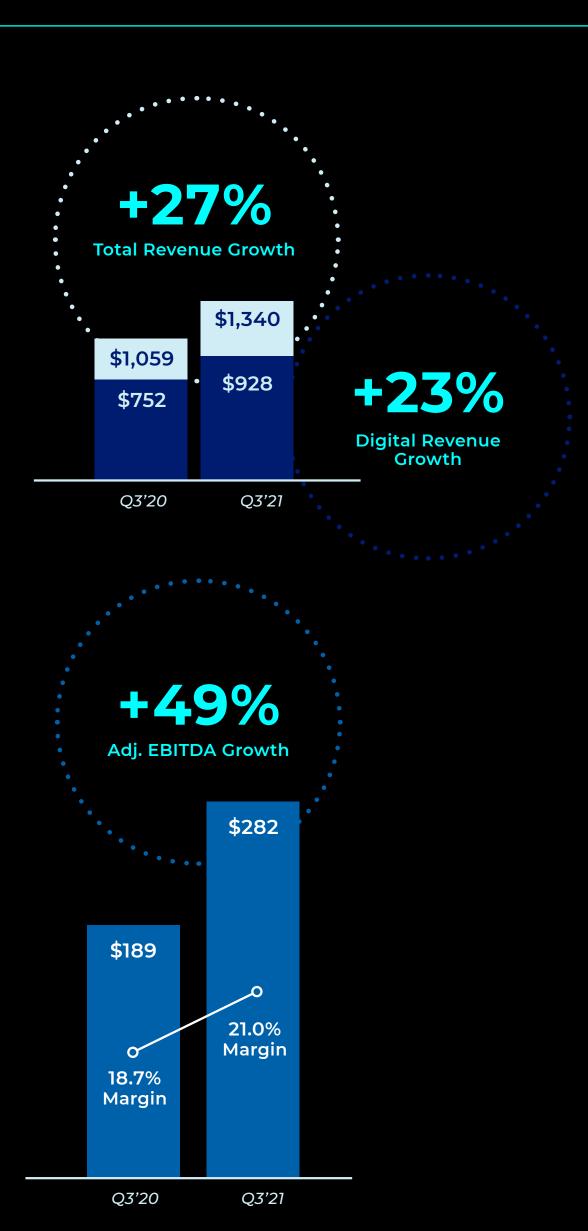
This presentation contains certain non-GAAP financial measures. We provide reconciliations to these non-GAAP financial measures to the most directly comparable GAAP financial measures in our earnings press release and in our Form 10-Q announcing our earnings results, which can be found on the SEC's website at <a href="https://www.sec.gov">www.sec.gov</a> and our website at <a href="mailto:investors.wmg.com">investors.wmg.com</a>.

This presentation is a supplement to, and should be read in conjunction with, Warner Music Group's earnings release for the quarter ended June 30, 2021.



# Strong Revenue Growth and Operating Leverage Drive Continued Momentum





#### Q3 Highlights

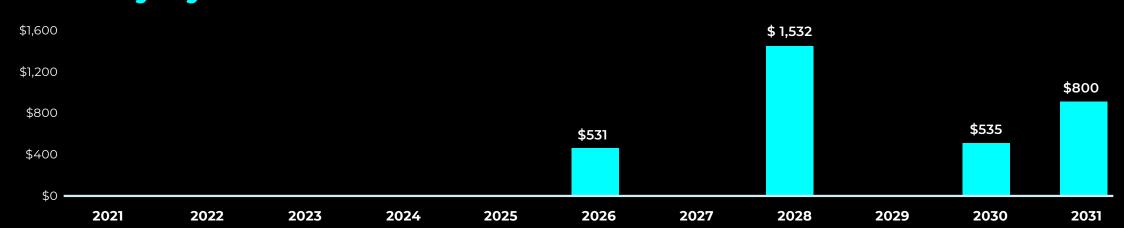
- Celebrated one-year anniversary of WMG's IPO
- Strong results driven by successful new releases, strong carryover performances and robust growth from emerging streaming platforms
- Silk Sonic's debut single, "Leave The Door Open," reached No. 1 on *Billboard*'s Hot 100
- Ed Sheeran's new single, "Bad Habits," shattered TikTok's record for the most-viewed live music performance with over 5.5 million unique viewers
- Coldplay debuted their new single, "Higher Power," with a broadcast from the International Space Station
- Signed career-spanning partnership with David Guetta
- Agreed to purchase indie label 12Tone Music
- Accelerated growth from owned media channels, including UPROXX,
   Songkick, HipHopDX, IMGN, and Cover Nation, which were brought together under a newly formed digital advertising and creative content unit

## Active Capital Structure Management

#### Since 12/31/19:

- Reduced avg. weighted cost of debt from 4.2% to 3.4%
- Extended avg. debt maturity from ~5 years to ~8 years
- July credit rating upgrade from S&P to BB+

#### **Maturity by Year**





## Chart-Topping New Releases and Strong Carryover Performance Drive Growth

+28%

Revenue Growth **+27%** 

Streaming Revenue Growth +329%

OIBDA Growth +52%

Adj. OIBDA Growth



#### Double-Digit Revenue Growth Driven by Digital and Sync

+21%

Revenue Growth +20%

Digital Revenue Growth +26%

OIBDA Growth +29%

Adj. OIBDA Growth

#### Highlights

- · Revenue from Emerging Streaming Platforms: \$235 million annualized
- Licensing Revenue Growth: +28%
- Physical Revenue Growth: +136%

David Guetta – career-spanning partnership



Ed Sheeran's "Bad Habits" most viewed live music performance on TikTok



Bella Poarch's debut single, "Build a Bitch," #1 on Global and U.S. YouTube charts



Coldplay's "Higher Power" premiered on International Space Station

- Share in 37 No. 1's across U.S. Billboard charts
- New songwriting deals: Anderson .Paak, Vinylz, Sean Garrett, Marco Antonio Solís
- Sync Revenue Growth: +55%
- J Hus won the BRITS Award for Male Solo Artist



Warner Chappell Music named ASCAP Pop Awards Publisher of the Year



Silk Sonic's "Leave The Door Open" No. 1 Across the Globe



Dan + Shay won third consecutive ACM Duo of the Year award



Rauw Alejandro's "Todo De Ti" Top 3 on Billboard's Global 200