Fiscal Q3 2021
Earnings Snapshot

WARNER MUSIC GROUP
Non-GAAP Financial Measures

This presentation contains certain non-GAAP financial measures. We provide reconciliations to these non-GAAP financial measures to the most directly comparable GAAP financial measures in our earnings press release and in our Form 10-Q announcing our earnings results, which can be found on the SEC's website at www.sec.gov and our website at investors.wmg.com.

This presentation is a supplement to, and should be read in conjunction with, Warner Music Group's earnings release for the quarter ended June 30, 2021.
Strong Revenue Growth and Operating Leverage Drive Continued Momentum

**Q3 Highlights**

- Celebrated one-year anniversary of WMG's IPO
- Strong results driven by successful new releases, strong carryover performances and robust growth from emerging streaming platforms
- Silk Sonic's debut single, “Leave The Door Open,” reached No. 1 on *Billboard’s* Hot 100
- Ed Sheeran's new single, “Bad Habits,” shattered TikTok's record for the most-viewed live music performance with over 5.5 million unique viewers
- Coldplay debuted their new single, “Higher Power,” with a broadcast from the International Space Station
- Signed career-spanning partnership with David Guetta
- Agreed to purchase indie label 12Tone Music
- Accelerated growth from owned media channels, including UPROXX, Songkick, HipHopDX, IMGN, and Cover Nation, which were brought together under a newly formed digital advertising and creative content unit

**Active Capital Structure Management**

Since 12/31/19:
- Reduced avg. weighted cost of debt from 4.2% to 3.4%
- Extended avg. debt maturity from ~5 years to ~8 years
- July credit rating upgrade from S&P to BB+

**Maturity by Year**

All metrics are presented on a year-over-year and constant-currency basis, except for changes in Adj. EBITDA and Net Income.
Chart-Topping New Releases and Strong Carryover Performance Drive Growth

- Revenue from Emerging Streaming Platforms: $235 million annualized
- Licensing Revenue Growth: +28%
- Physical Revenue Growth: +136%

Highlights

- Warner Chappell Music named ASCAP Pop Awards Publisher of the Year
- Silkk Sonic’s “Leave The Door Open” No. 1 Across the Globe
- Dan + Shay won third consecutive ACM Duo of the Year award
- Rauw Alejandro’s “Todo De Ti” Top 3 on Billboard’s Global 200

Double-Digit Revenue Growth Driven by Digital and Sync

- Revenue Growth: +21%
- Digital Revenue Growth: +20%
- OIBDA Growth: +26%
- Adj. OIBDA Growth: +29%

- Share in 37 No. 1’s across U.S. Billboard charts
- New songwriting deals: Anderson .Paak, Vinylz, Sean Garrett, Marco Antonio Solís
- Sync Revenue Growth: +55%
- J Hus won the BRITS Award for Male Solo Artist