

FISCAL Q4 AND FULL-YEAR 2021

Earnings Snapshot



Non-GAAP Financial Measures

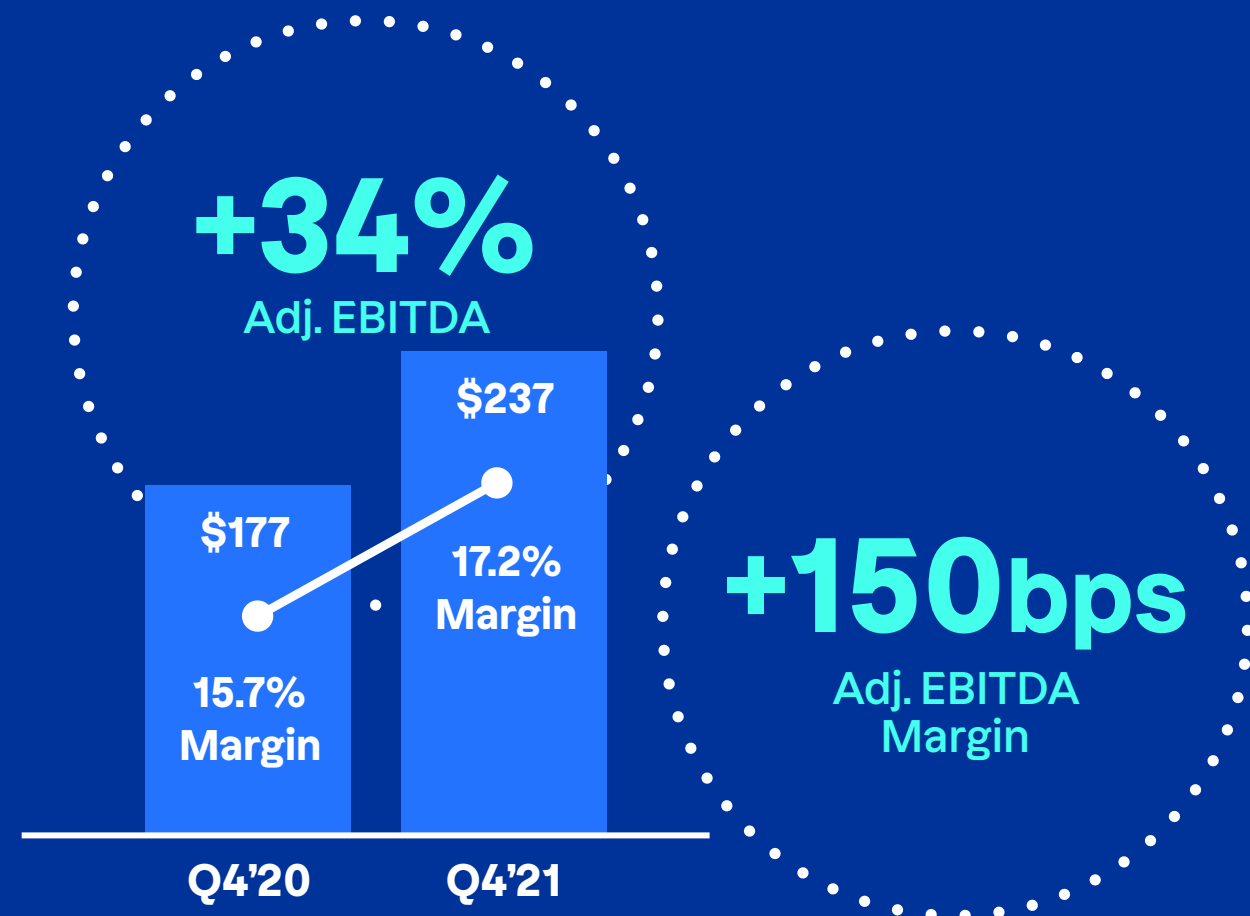
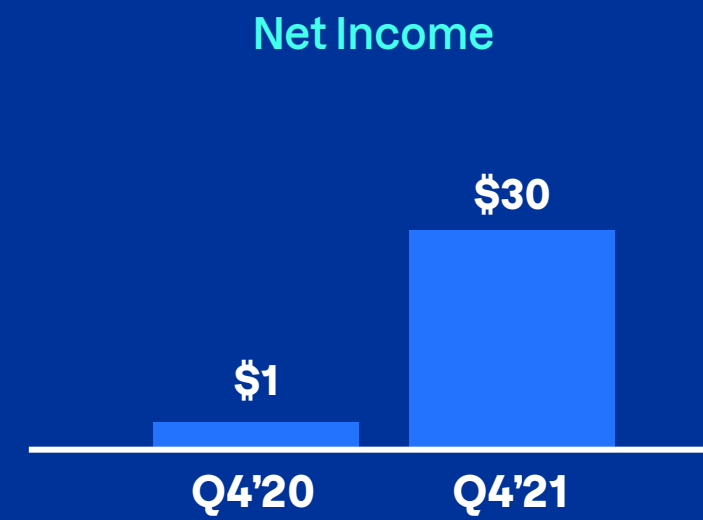
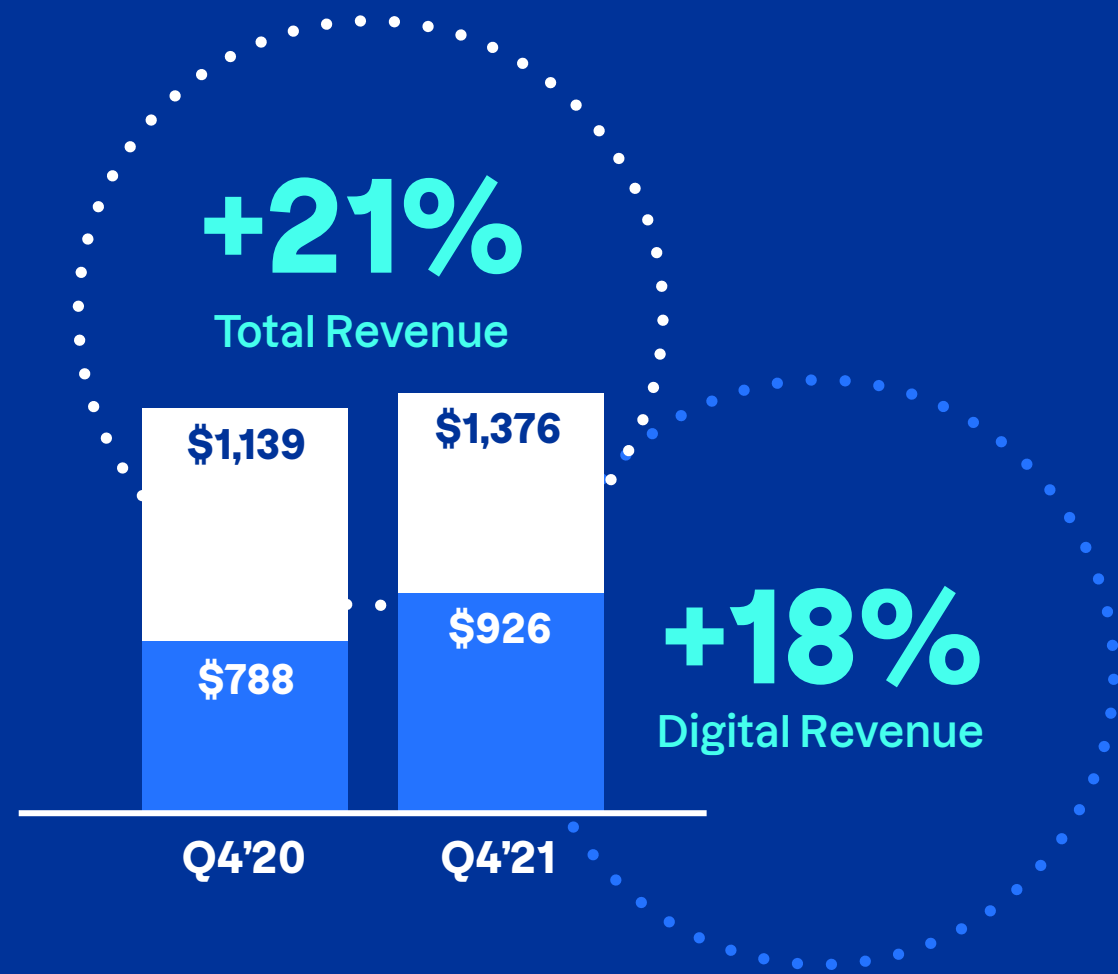
This presentation contains certain non-GAAP financial measures. We provide reconciliations to these non-GAAP financial measures to the most directly comparable GAAP financial measures in our earnings press release, which can be found on our website at investors.wmg.com.



This presentation is a supplement to, and should be read in conjunction with, Warner Music Group's earnings release for the quarter ended September 30, 2021.



GROWTH ACROSS KEY METRICS DRIVES ROBUST CASH FLOW



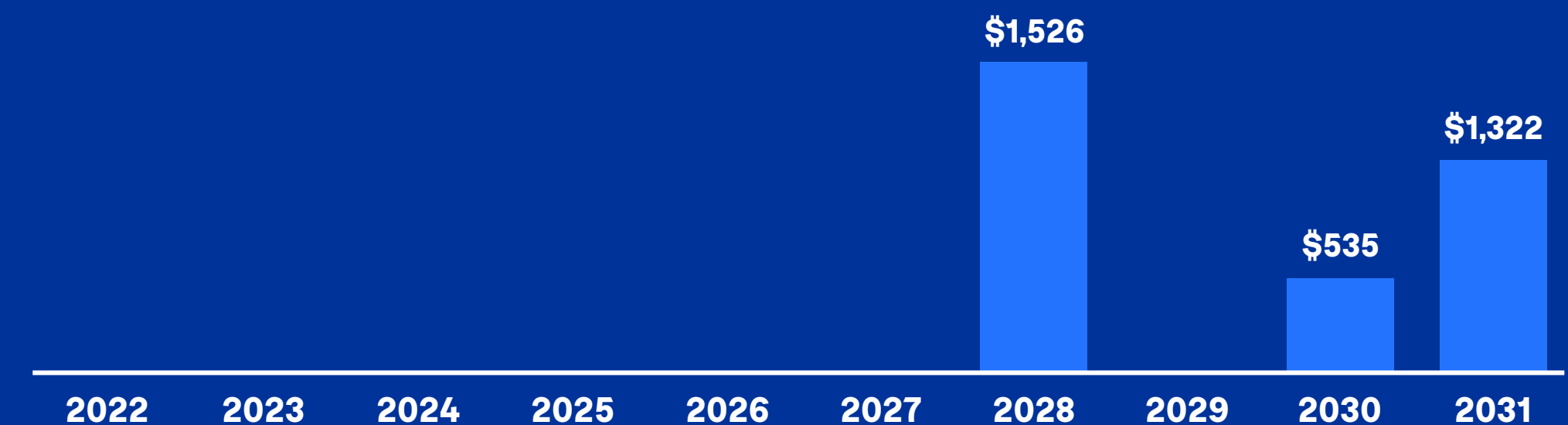
Q4 FINANCIAL HIGHLIGHTS

- Continued Momentum Across Traditional and Emerging Streaming Platforms Drove Double-Digit Digital Revenue Growth for the Quarter and Full Year
- Recovery in COVID-Impacted Areas Led by Strong Growth in Artist Services and Physical Revenue
- Delivered Margin Improvement and Double-Digit Growth in Adjusted OIBDA and Adjusted EBITDA
- Robust Operating Cash Flow Conversion and Year-Over-Year Growth Underpinned by Strong Operating Leverage and Financially Disciplined Investments

DEBT MATURITY BY YEAR

Since IPO:

- Reduced weighted avg. cost of debt from 4.0% to 3.2%
- Extended avg. debt maturity from ~5 years to ~8 years





Q4 KEY METRICS

+21%

Revenue

+20%

Streaming Revenue

+21%

OIBDA

+27%

Adj. OIBDA



Q4 KEY METRICS

+19%

Revenue

+19%

Digital Revenue

+14%

OIBDA

+14%

Adj. OIBDA

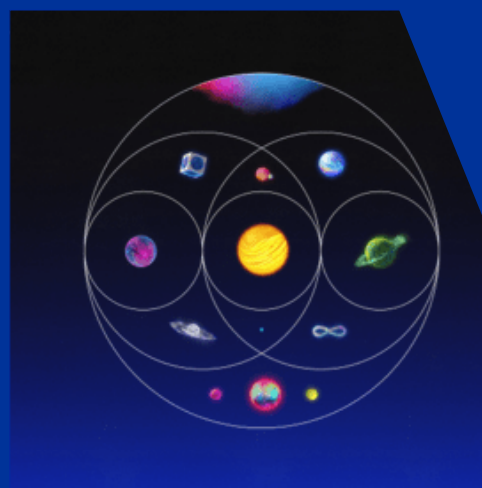
Q4 HIGHLIGHTS

- Career-spanning deals with Coldplay, Madonna, David Guetta, and David Bowie.
- First major music company to form a partnership with Twitch.
- Physical Revenue Growth: +22%
- Artist Services Revenue Growth: +70%
- Revenue from Emerging Streaming Platforms: \$235 million annualized

- Mickey Guyton won Breakthrough Artist of the Year at CMT Awards Event.
- Opened new office in Vietnam.
- Synchronization Revenue Growth: +39%
- Mechanical Revenue Growth: +18%
- Performance Revenue Growth: +3%

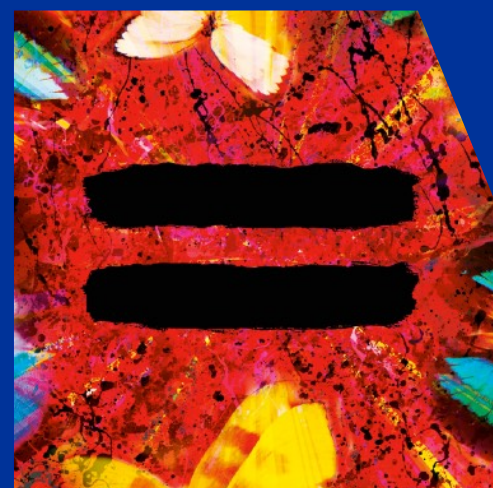
ARTIST SPOTLIGHT

COLDPLAY



9th #1 album in UK

ED SHEERAN



Fastest selling album of 2021

DON TOLIVER



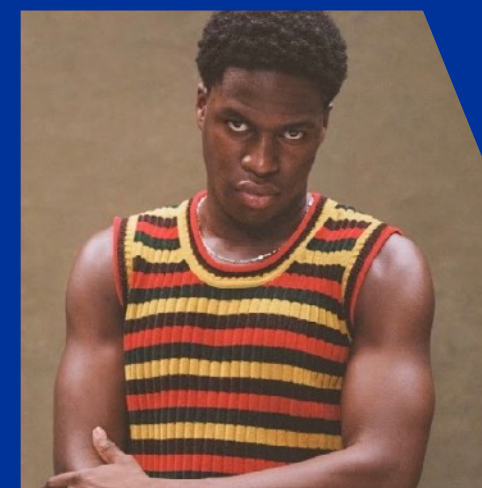
#1 on Top Album Sales Chart

JACK HARLOW



"Industry Baby" hit #1 on *Billboard's* Streaming Songs chart

DANIEL CAESAR



JHENÉ AIKO



WILLIAM PATRICK CORGAN



SAM SMITH



KEY SIGNINGS INCLUDE

