# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

	FOF	RM 8	-K
CU	RRE	NT RE	PORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): May 7, 2019

# Warner Music Group Corp.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction or incorporation)

Emerging growth company  $\square$ 

001-32502 (Commission 13-4271875 (IRS Employer Identification No.)

1633 Broadway, New York, New York (Address of principal executive offices)

10019 (Zip Code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§ 230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§ 240.12b-2 of this chapter).

Registrant's telephone number, including area code: (212) 275-2000

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

Securities registered pursuant to Section 12(b) of the Act:

	Title of each class (a)	Trading Symbol(s)	Name of each exchange on which registered
None			
(a)		egistrant's common stock is	the number of shares of the Registrant's common stock, par value owned by affiliates of Access Industries, Inc. The Registrant has

#### ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On May 7, 2019, Warner Music Group Corp. issued an earnings release announcing its results for the quarter ended March 31, 2019, which is furnished as Exhibit 99.1 hereto.

This information shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference to such filing.

#### ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

(d) Exhibits. The following Exhibit is furnished as part of this Current Report on Form 8-K.

99.1 <u>Earnings release issued by Warner Music Group Corp. on May 7, 2019.</u>

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: May 7, 2019

Warner Music Group Corp.

By: /s/ Eric Levin

Eric Levin

Executive Vice President and Chief Financial Officer





# WARNER MUSIC GROUP CORP. REPORTS RESULTS FOR FISCAL SECOND QUARTER ENDED MARCH 31, 2019

- Total revenue grew 13.2% or was up 17.6% in constant currency
- Digital revenue grew 20.8% or was up 25.0% in constant currency
- Net income was \$67 million versus a net loss of \$1 million in the prior-year quarter
- OIBDA was \$191 million, up 25.7% from \$152 million in the prior-year quarter

NEW YORK, New York, May 7, 2019—Warner Music Group Corp. today announced its second-quarter financial results for the period ended March 31, 2019.

"Our second-quarter results were strong," said Steve Cooper, Warner Music Group's CEO. "Our sustained investment in our artists and songwriters, our artist services business and our world-class operators, are delivering great results."

"Revenue and OIBDA were both up double-digits," added Eric Levin, Warner Music Group's Executive Vice President and CFO. "Our cash position remains strong, with \$470 million on the balance sheet at quarter-end."

#### **Total WMG**

**Total WMG Summary Results** (dollars in millions)

	Mo Ma	or the Three onths Ended rch 31, 2019 unaudited)	Month March	ne Three ns Ended n 31, 2018 nudited)	% Change	For the Six Months Ended March 31, 2019 (unaudited)	or the Six Months Ended March 31, 2018 (unaudited)	% Change
Revenue	\$	1,090	\$	963	13%	\$ 2,293	\$ 2,008	14%
Digital revenue		661		547	21%	1,288	1,080	19%
Operating income		122		83	47%	269	173	55%
Adjusted operating income(1)		130		112	16%	284	215	32%
OIBDA(1)		191		152	26%	406	307	32%
Adjusted OIBDA(1)		199		181	10%	421	349	21%
Net income		67		(1)	-	153	4	-
Adjusted net income(1)		75		28	-	168	46	-
Net cash provided by operating activities		7		-	-	99	136	-27%

<sup>(1)</sup> See "Supplemental Disclosures Regarding Non-GAAP Financial Measures" at the end of this release for details regarding these measures.

Revenue grew 13.2% (or 17.6% in constant currency). Growth in Recorded Music digital and artist services and expanded-rights revenue and growth in Music Publishing digital revenue were partially offset by a decline in Recorded Music physical and licensing revenue and Music Publishing mechanical, performance and synchronization revenue. Revenue included a net three percentage

point benefit from M&A, primarily related to the acquisition of EMP and a one percentage point benefit from the adoption of FASB's new revenue recognition standard, ASC 606. Revenue grew in all regions. Digital revenue grew 20.8% (or 25.0% in constant currency), and represented 60.6% of total revenue, compared to 56.8% in the prior-year quarter.

Operating income was \$122 million compared to \$83 million in the prior-year quarter. OIBDA was \$191 million, up 25.7% from \$152 million in the prior-year quarter and OIBDA margin increased 1.7 percentage points to 17.5% from 15.8% in the prior-year quarter. OIBDA included a \$4 million negative impact from the adoption of ASC 606. The increase in operating income, OIBDA and OIBDA margin was also the result of revenue growth and lower variable compensation expense. Adjusted OIBDA rose 9.9% to \$199 million and Adjusted OIBDA margin decreased 0.5 percentage points to 18.3% from 18.8% due to the impact of ASC 606.

Net income was \$67 million compared to a net loss of \$1 million in the prior-year quarter and Adjusted net income was \$75 million compared to \$28 million in the prior-year quarter. The improvement was due to higher operating income and higher other income associated with a gain on investment and changes in exchange rates on the Company's Euro denominated debt, which were partially offset by higher tax expense due to higher pre-tax income in the quarter and a loss on extinguishment of debt in the prior-year quarter.

Adjusted operating income, Adjusted OIBDA and Adjusted net income exclude restructuring and related costs and certain costs related to the Company's Los Angeles office consolidation in the quarter, and restructuring and related costs and certain costs related to the Company's Los Angeles office consolidation and the relocation of the Company's U.S. shared service center to Nashville in the prior-year quarter. See below for calculations and reconciliations of OIBDA, Adjusted operating income, Adjusted OIBDA and Adjusted net income.

As of March 31, 2019, the Company reported a cash balance of \$470 million, total debt of \$2.990 billion and net debt (defined as total long-term debt, net of deferred financing costs, minus cash) of \$2.520 billion.

Cash provided by operating activities was \$7 million compared to a de minimis amount in the prior-year quarter. The change was related to the impact of ASC 606 on working capital and [timing of payments]. Free Cash Flow, defined below, was negative \$48 million compared to negative \$22 million in the prior-year quarter, reflecting higher capital expenditures related to the Company's Los Angeles office consolidation as well as higher cash paid for investments.

#### **Recorded Music**

Recorded Music Summary Results (dollars in millions)

	For the Three Months Ended March 31, 2019	Mo Mai	r the Three nths Ended rch 31, 2018	% Change	For the Six Months Ended March 31, 2019	or the Six Months Ended March 31, 2018	% Change
	(unaudited)	(u	ınaudited)		(unaudited)	(unaudited)	
Revenue	\$ 933	\$ \$	791	18%	\$ 1,974	\$ 1,695	16%
Digital revenue	597	,	491	22%	1,160	972	19%
Operating income	134	ļ	80	68%	297	209	42%
Adjusted operating income(1)	139	)	106	31%	305	245	24%
OIBDA(1)	180	)	127	42%	391	300	30%
Adjusted OIBDA(1)	185	5	153	21%	399	336	19%

(1) See "Supplemental Disclosures Regarding Non-GAAP Financial Measures" at the end of this release for details regarding these measures.

Recorded Music revenue grew \$142 million or 18.0% (or 22.4% in constant currency). This included a \$51 million increase related to the acquisition of EMP and an \$8 million increase due to the adoption of ASC 606, partially offset by a \$24 million decrease related to concert promotion divestitures. Growth in digital and artist services and expanded-rights revenue was partially offset by a decline in physical and licensing revenue. Digital growth reflects a continuing shift to streaming. The increase in artist services and expanded-rights revenue was largely attributable to the acquisition of EMP and higher merchandising and concert promotion revenue in international markets. The decline in physical revenue reflects industry trends and the impact of strong prior-year quarter physical revenue. The decline in licensing was due to higher broadcast fees in the prior-year quarter and the impact of changes in exchange rates, which were partially offset by a \$7 million increase attributable to the adoption of ASC 606. Recorded Music revenue grew in all regions. Major sellers included TWICE, Meek Mill, *The Greatest Showman* soundtrack, Ed Sheeran and Cardi B.

Recorded Music operating income was \$134 million, up 67.5% from \$80 million in the prior-year quarter and operating margin was up 4.3 percentage points to 14.4% versus 10.1% in the prior-year quarter. OIBDA increased 41.7% to \$180 million from \$127 million in the prior-year quarter and OIBDA margin increased 3.2 percentage points to 19.3%. Adjusted OIBDA was \$185 million versus \$153 million in the prior-year quarter with Adjusted OIBDA margin up 0.5 percentage points to 19.8%. Operating income, OIBDA and Adjusted OIBDA included \$8 million related to the adoption of ASC 606. The increase in operating income, OIBDA and Adjusted OIBDA was also driven by revenue growth and lower variable compensation expense.

#### **Music Publishing**

Music Publishing Summary Results (dollars in millions)

	For the Three Months Ended March 31, 2019 (unaudited)	For the Three Months Ended March 31, 2018 (unaudited)	% Change	For the Six Months Ended March 31, 2019 (unaudited)	For the Six Months Ended March 31, 2018 (unaudited)	% Change
Revenue	\$ 158	\$ 174	-9%	\$ 323	\$ 317	2%
Digital revenue	65	57	14%	130	110	18%
Operating income	27	41	-34%	49	40	23%
OIBDA(1)	47	60	-22%	86	77	12%

(1) See "Supplemental Disclosures Regarding Non-GAAP Financial Measures" at the end of this release for details regarding these measures.

Music Publishing revenue declined \$16 million or 9.2% (6.0% in constant currency). The adoption of ASC 606 had a \$2 million positive impact. Revenue grew in digital due to the ongoing shift to streaming, but declined in performance, mechanical and synchronization. The decline in performance revenue was driven by lower market share and loss of administration rights in certain catalogs. The decline in mechanical revenue, which only relates to physical sales, was due to the ongoing shift to streaming. Synchronization revenue declined due to lower activity.

Music Publishing operating income was \$27 million compared with \$41 million in the prior-year quarter. Operating margin declined to 17.1% from 23.6%. Music Publishing OIBDA decreased by \$13 million to \$47 million and OIBDA margin declined by 4.8 percentage points to 29.7% from 34.5%. The decline in operating income and OIBDA was largely due to a negative \$12 million impact from ASC 606.

Financial details for the quarter can be found in the Company's current Form 10-Q, for the period ended March 31, 2019, filed today with the Securities and Exchange Commission.

This morning, management will be hosting a conference call to discuss the results at 8:30 A.M. EST. The call will be webcast on <a href="https://www.wmg.com">www.wmg.com</a>.

## **About Warner Music Group**

With its broad roster of new stars and legendary artists, Warner Music Group is home to a collection of the best-known record labels in the music industry, including Asylum, Atlantic, Big Beat, Canvasback, East West, Elektra, Erato, FFRR, Fueled by Ramen, Nonesuch, Parlophone, Reprise, Rhino, Roadrunner, Sire, Spinnin', Warner Bros., Warner Classics and Warner Music Nashville, as well as Warner/Chappell Music, one of the world's leading music publishers with a catalogue of more than one million copyrights worldwide.

# "Safe Harbor" Statement under Private Securities Litigation Reform Act of 1995

This communication includes forward-looking statements that reflect the current views of Warner Music Group about future events and financial performance. Words such as "estimates," "expects," "anticipates," "projects," "plans," "intends," "believes," "forecasts" and variations of such words or similar expressions that predict or indicate future events or trends, or that do not relate to historical matters, identify forward-looking statements. All forward-looking statements are made as of today, and we disclaim any duty to update such statements. Our expectations, beliefs and projections are expressed in good faith and we believe there is a reasonable basis for them. However, we cannot assure you that management's expectations, beliefs and projections will result or be achieved. Investors should not rely on forward-looking statements because they are subject to a variety of risks, uncertainties, and other factors that could cause actual results to differ materially from our expectations. Please refer to our Annual Report on Form 10-K, Quarterly Report on Form 10-Qs and our other filings with the U.S. Securities and Exchange Commission concerning factors that could cause actual results to differ materially from those described in our forward-looking statements.

We maintain an Internet site at <a href="http://investors.wmg.com">www.wmg.com</a>. We use our website as a channel of distribution for material company information. Financial and other material information regarding Warner Music Group is routinely posted on and accessible at <a href="http://investors.wmg.com">http://investors.wmg.com</a>. In addition, you may automatically receive email alerts and other information about Warner Music Group by enrolling your email address through the "email alerts" section at <a href="http://investors.wmg.com">http://investors.wmg.com</a>. Our website and the

information posted on it or connected to it shall not be deemed to be incorporated by reference into this communication.

### **Basis of Presentation**

The Company maintains a 52-53 week fiscal year ending on the last Friday in each reporting period. As such, all references to March 31, 2019 and March 31, 2018 relate to the periods ended March 29, 2019 and March 30, 2018, respectively. For convenience purposes, the Company continues to date its financial statements as of March 31. The fiscal year ended September 30, 2018 ended on September 28, 2018.

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For the Three

Figure 1. Warner Music Group Corp. - Consolidated Statements of Operations, Three and Six Months Ended March 31, 2019 versus March 31, 2018 (dollars in millions)

	Mo <u>Ma</u>	Months Ended March 31, 2019 (unaudited)		Months Ended March 31, 2019		hs Ended h 31, 2018	% Change
Revenue	, (I	unaudited) 1.090	(una	audited) 963	13%		
Cost and expenses:	Φ	1,090	Þ	903	13 %		
Cost and expenses: Cost of revenue		(559)		(488)	-15%		
Selling, general and administrative expenses		(354)		(337)	-5%		
Amortization expense		(55)		(55)	-		
Total costs and expenses	\$	(968)	\$	(880)	-10%		
Operating income	\$	122	\$	83	47%		
Loss on extinguishment of debt	ų –	- 122	Ψ	(23)	(100%)		
Interest expense, net		(36)		(36)	(100 70)		
Other income (expense), net		29		(6)			
Income before income taxes	\$	115	\$	18	_		
Income tax expense	•	(48)	<b>—</b>	(19)			
Net income (loss)	\$	67	\$	(1)			
Less: Income attributable to noncontrolling interest	•	-	•	(2)	100%		
		67	\$	(3)	-		
Net income (loss) attributable to Warner Music Group Corp.	<u>\$</u>	67	Ψ	<u> </u>			
<u> </u>	For t End	he Six Months led March 31, 2019	For the Ended	Six Months I March 31, 2018	% Change		
Net income (loss) attributable to Warner Music Group Corp.	For t End	he Six Months led March 31, 2019 unaudited)	For the Ended	Six Months I March 31, 2018 audited)	<u> </u>		
Net income (loss) attributable to Warner Music Group Corp.  Revenue	For t End	he Six Months led March 31, 2019	For the Ended	Six Months I March 31, 2018	% Change		
Net income (loss) attributable to Warner Music Group Corp.  Revenue Costs and expenses:	For t End	he Six Months led March 31, 2019 unaudited) 2,293	For the Ended	Six Months I March 31, 2018 audited) 2,008	14%		
Net income (loss) attributable to Warner Music Group Corp.  Revenue Costs and expenses: Cost of revenue	For t End	he Six Months led March 31, 2019 unaudited) 2,293	For the Ended	Six Months I March 31, 2018 audited) 2,008	14%		
Net income (loss) attributable to Warner Music Group Corp.  Revenue Costs and expenses: Cost of revenue Selling, general and administrative expenses	For t End	he Six Months led March 31, 2019 unaudited) 2,293 (1,185) (730)	For the Ended	Six Months I March 31, 2018 audited) 2,008 (1,057) (670)	14% -12% -9%		
Net income (loss) attributable to Warner Music Group Corp.  Revenue Costs and expenses: Cost of revenue Selling, general and administrative expenses Amortization expense	For t End ('	he Six Months led March 31, 2019 unaudited) 2,293 (1,185) (730) (109)	For the Ended (un:	Six Months I March 31, 2018 audited) 2,008 (1,057) (670) (108)	14% -12% -9% -1%		
Revenue Costs and expenses: Cost of revenue Selling, general and administrative expenses Amortization expense Total costs and expenses	For t End (( \$	he Six Months led March 31, 2019 unaudited) 2,293 (1,185) (730) (109) (2,024)	For the Ended (un:	Six Months I March 31, 2018 audited) 2,008  (1,057) (670) (108) (1,835)	14% -12% -9% -1% -10%		
Revenue Costs and expenses: Cost of revenue Selling, general and administrative expenses Amortization expense Total costs and expenses Operating income	For t End ('	he Six Months led March 31, 2019 unaudited) 2,293 (1,185) (730) (109) (2,024) 269	For the Ended (un:	Six Months I March 31, 2018 audited) 2,008  (1,057) (670) (108) (1,835) 173	14% -12% -9% -1% -10% -55%		
Revenue Costs and expenses: Cost of revenue Selling, general and administrative expenses Amortization expense Total costs and expenses Operating income Loss on extinguishment of debt	For t End (( \$	he Six Months led March 31, 2019 unaudited) 2,293 (1,185) (730) (109) (2,024) 269 (3)	For the Ended (un:	Six Months I March 31, 2018 audited) 2,008 (1,057) (670) (108) (1,835) 173 (24)	14% -12% -9% -1% -10%		
Revenue Costs and expenses: Cost of revenue Selling, general and administrative expenses Amortization expense Total costs and expenses Operating income Loss on extinguishment of debt Interest expense, net	For t End (( \$	he Six Months led March 31, 2019 unaudited) 2,293 (1,185) (730) (109) (2,024) 269	For the Ended (un:	Six Months I March 31, 2018 audited) 2,008 (1,057) (670) (108) (1,835) 173 (24) (72)	14% -12% -9% -1% -10% -55% 88%		
Revenue Costs and expenses: Cost of revenue Selling, general and administrative expenses Amortization expense Total costs and expenses Operating income Loss on extinguishment of debt	For t End (( \$	he Six Months led March 31, 2019 unaudited) 2,293 (1,185) (730) (109) (2,024) 269 (3) (72)	For the Ended (un:	Six Months I March 31, 2018 audited) 2,008 (1,057) (670) (108) (1,835) 173 (24)	14% -12% -9% -1% -10% -55% 88%		
Revenue Costs and expenses: Cost of revenue Selling, general and administrative expenses Amortization expense Total costs and expenses Operating income Loss on extinguishment of debt Interest expense, net Other income (expense), net	For t End (s \$	he Six Months led March 31, 2019 unaudited) 2,293 (1,185) (730) (109) (2,024) 269 (3) (72) 57	For the Ended (un: \$	Six Months I March 31, 2018 audited) 2,008 (1,057) (670) (108) (1,835) 173 (24) (72) (2)	14% -12% -9% -11% -10% -55% 88% -		
Revenue Costs and expenses: Cost of revenue Selling, general and administrative expenses Amortization expense Total costs and expenses Operating income Loss on extinguishment of debt Interest expense, net Other income (expense), net Income before income taxes	For t End (s \$	he Six Months led March 31, 2019 unaudited) 2,293 (1,185) (730) (109) (2,024) 269 (3) (72) 57 251	For the Ended (un: \$	Six Months I March 31, 2018 audited) 2,008  (1,057) (670) (108) (1,835) 173 (24) (72) (2) 75	14% -12% -9% -1% -10% -55%		
Revenue Costs and expenses: Cost of revenue Selling, general and administrative expenses Amortization expense Total costs and expenses Operating income Loss on extinguishment of debt Interest expense, net Other income (expense), net Income before income taxes Income tax expense	For t End (( \$	he Six Months led March 31, 2019 unaudited)	For the Ended (un: \$	Six Months I March 31, 2018 audited) 2,008  (1,057) (670) (108) (1,835) 173 (24) (72) (2) 75 (71)	14% -12% -9% -19% -10% -55%		
Revenue Costs and expenses: Cost of revenue Selling, general and administrative expenses Amortization expense Total costs and expenses Operating income Loss on extinguishment of debt Interest expense, net Other income (expense), net Income before income taxes Income tax expense Net income	For t End (( \$	he Six Months led March 31, 2019 unaudited)	For the Ended (un: \$	Six Months I March 31, 2018 audited) 2,008  (1,057) (670) (108) (1,835) 173 (24) (72) (2) 75 (71) 4	14% -12% -9% -11% -10% -55%		

Figure 2. Warner Music Group Corp. - Consolidated Balance Sheets at March 31, 2019 versus September 30, 2018 (dollars in millions)

	 March 31, 2019 (unaudited)	 september 30, 2018 (unaudited)	% Change
Assets	(	(	
Current assets:			
Cash and equivalents	\$ 470	\$ 514	-9%
Accounts receivable, net	781	447	75%
Inventories	65	42	55%
Royalty advances expected to be recouped within one year	151	123	23%
Prepaid and other current assets	57	50	14%
Total current assets	\$ 1,524	\$ 1,176	30%
Royalty advances expected to be recouped after one year	184	153	20%
Property, plant and equipment, net	295	229	29%
Goodwill	1,787	1,692	6%
Intangible assets subject to amortization, net	1,802	1,851	-3%
Intangible assets not subject to amortization	153	154	-1%
Deferred tax assets, net	7	11	-36%
Other assets	150	78	92%
Total assets	\$ 5,902	\$ 5,344	10%
Liabilities and Equity			
Current liabilities:			
Accounts payable	\$ 245	\$ 281	-13%
Accrued royalties	1,509	1,396	8%
Accrued liabilities	409	423	-3%
Accrued interest	32	31	3%
Deferred revenue	170	208	-18%
Other current liabilities	153	34	-
Total current liabilities	\$ 2,518	\$ 2,373	6%
Long-term debt	2,990	2,819	6%
Deferred tax liabilities, net	230	165	39%
Other noncurrent liabilities	284	307	-7%
Total liabilities	\$ 6,022	\$ 5,664	6%
Equity:	,	•	
Common stock	-	-	-
Additional paid-in capital	1,128	1,128	-
Accumulated deficit	(1,043)	(1,272)	18%
Accumulated other comprehensive loss, net	(225)	(190)	-18%
Total Warner Music Group Corp. deficit	\$ (140)	\$ (334)	-58%
Noncontrolling interest	20	14	43%
Total equity	 (120)	(320)	-63%
Total liabilities and equity	\$ 5,902	\$ 5,344	10%

Figure 3. Warner Music Group Corp. - Summarized Statements of Cash Flows, Three and Six Months Ended March 31, 2019 versus March 31, 2018 (dollars in millions)

	Ended Mar	For the Three Months Ended March 31, 2019 (unaudited)		Months 31, 2018 d)
Net cash provided by operating activities	\$	7	\$	-
Net cash used in investing activities		(55)		(22)
Net cash used in financing activities		(31)		(146)
Effect of foreign currency exchange rates on cash and equivalents		1		4
Net decrease in cash and equivalents	\$	(78)	\$	(164)
	Ended Mar	ix Months ch 31, 2019 idited)	For the Six M Ended March 3 (unaudite	31, 2018 d)
Net cash provided by operating activities	Ended Mar	ch 31, 2019 idited)	Ended March 3	31, 2018 d) 136
Net cash used in investing activities	Ended Mar	ch 31, 2019 idited) 99 (293)	Ended March 3	31, 2018 d) 136 (28)
Net cash used in investing activities Net cash provided by (used in) operating financing	Ended Mar	ch 31, 2019 idited)	Ended March 3	31, 2018 d) 136
Net cash used in investing activities	Ended Mar	ch 31, 2019 idited) 99 (293)	Ended March 3	31, 2018 d) 136 (28)

Figure 4. Warner Music Group Corp. - Recorded Music Digital Revenue Summary, Three and Six Months Ended March 31, 2019 versus March 31, 2018 (dollars in millions)

	Ended Ma	nree Months rch 31, 2019 udited)	Ended M	Three Months arch 31, 2018 audited)
Streaming	\$	537	\$	415
Downloads and Other Digital		60		76
Total Recorded Music Digital Revenue	\$	597	\$	491
	Ended Ma (una	Six Months rch 31, 2019 udited)	Ended M (un	Six Months larch 31, 2018 audited) 111 23
Streaming	Ended Ma	rch 31, 2019 udited)	Ended M	arch 31, 2018 audited) 111 23
Streaming Downloads and Other Digital	Ended Ma (una	rch 31, 2019 udited)	Ended M (un	arch 31, 2018 audited) 111 23

# <u>Supplemental Disclosures Regarding Non-GAAP Financial Measures</u>

We evaluate our operating performance based on several factors, including the following non-GAAP financial measures:

### **OIBDA**

OIBDA reflects our operating income before non-cash depreciation of tangible assets and non-cash amortization of intangible assets. We consider OIBDA to be an important indicator of the operational strengths and performance of our businesses, and believe the presentation of OIBDA helps improve the ability to understand our operating performance and evaluate our performance in comparison to comparable periods. However, a limitation of the use of OIBDA as a performance measure is that it does not reflect the periodic costs of certain capitalized tangible and intangible assets used in generating revenue in our businesses. Accordingly, OIBDA should be considered in addition to, not as a substitute for, operating income (loss), net income (loss) and other measures of financial

performance reported in accordance with U.S. GAAP. In addition, OIBDA, as we calculate it, may not be comparable to similarly titled measures employed by other companies.

Figure 5. Warner Music Group Corp. - Reconciliation of Net Income to OIBDA, Three and Six Months Ended March 31, 2019 versus March 31, 2018 (dollars in millions)

	N M	For the Three Months Ended March 31, 2019 (unaudited)		Three Ended L, 2018	% Change
			(unaud	,	
Net income (loss) attributable to Warner Music Group Corp.	\$	67	\$	<b>(3)</b> 2	-100%
Income attributable to noncontrolling interest	_				-100%
Net income (loss)	\$	67	\$	<b>(1)</b>	-
Income tax expense	_	48 115		19	
Income including income taxes	\$		\$	18	•
Other (income) expense, net		(29)		6	-
Interest expense, net		36		36	-100%
Loss on extinguishment of debt		- 100		23	
Operating income	\$	122	\$	83	47%
Amortization expense		55		55	-
Depreciation expense		14		14	-
OIBDA	\$	191	\$	152	26%
Operating income margin OIBDA margin		11.2% 17.5%		8.6% 15.8%	
		the Six Months nded March 31, 2019 (unaudited)	For the Six Ended Ma 201 (unaud	rch 31, 8	% Change
Net income attributable to Warner Music Group Corp.		nded March 31,	Ended Ma	rch 31, 8	% Change
Net income attributable to Warner Music Group Corp. Income attributable to noncontrolling interest	Er	nded March 31, 2019 (unaudited)	Ended Ma 201 (unaud	rch 31, 8 ited)	
	Er	nded March 31, 2019 (unaudited)	Ended Ma 201 (unaud	rch 31, 8 ited)	-
Income attributable to noncontrolling interest		ded March 31, 2019 (unaudited) 153	Ended Ma 201 (unaud \$	arch 31, 8 ited) 1 3	-
Income attributable to noncontrolling interest  Net income		ded March 31, 2019 (unaudited) 153	Ended Ma 201 (unaud \$	ited) 1 3 4	-100% -
Income attributable to noncontrolling interest  Net income Income tax expense (benefit)	\$ \$	153 98	Ended Ma 201 (unaud \$	arch 31, 8 itted) 1 3 4 71	-100% -100% - 38%
Income attributable to noncontrolling interest  Net income Income tax expense (benefit) Income including income taxes	\$ \$	153 98 251	Ended Ma 201 (unaud \$	rich 31, 8 ited) 1 3 4 71 75	-100% -100% - 38%
Income attributable to noncontrolling interest  Net income Income tax expense (benefit) Income including income taxes Other (income) expense net	\$ \$	153 98 251 (57)	Ended Ma 201 (unaud \$	rch 31, 8 ited) 1 3 4 71 75 2	-100% -100% -38%
Income attributable to noncontrolling interest  Net income Income tax expense (benefit) Income including income taxes Other (income) expense net Interest expense, net	\$ \$	153 98 2019 (unaudited) 153 98 251 (57) 72	Ended Ma 201 (unaud \$	rich 31, 8 ited)	-100% -38% -
Income attributable to noncontrolling interest  Net income Income tax expense (benefit) Income including income taxes Other (income) expense net Interest expense, net Loss on extinguishment of debt	\$ \$ \$	153 98 251 (57) 72 3	Ended Ma 201 (unaud \$ \$	rch 31, 8 iited) 1 3 4 71 75 2 72 24	-100% - 38% - - - - -88%
Income attributable to noncontrolling interest  Net income Income tax expense (benefit) Income including income taxes  Other (income) expense net Interest expense, net Loss on extinguishment of debt  Operating income	\$ \$ \$	153 98 251 (57) 72 3 269	Ended Ma 201 (unaud \$ \$	rch 31, 8 iited) 1 3 4 71 75 2 72 24 173	-100% -38%88%55%
Income attributable to noncontrolling interest  Net income Income tax expense (benefit) Income including income taxes  Other (income) expense net Interest expense, net Loss on extinguishment of debt  Operating income  Amortization expense	\$ \$ \$	153 98 251 (57) 72 3 269	Ended Ma 201 (unaud \$ \$	rch 31, 8 ited) 1 3 4 71 75 2 72 24 173 108	-100% -38% 
Income attributable to noncontrolling interest  Net income Income tax expense (benefit) Income including income taxes  Other (income) expense net Interest expense, net Loss on extinguishment of debt  Operating income  Amortization expense Depreciation expense	\$ \$ \$ \$	153 98 251 (57) 72 3 269 109 28	Ended Ma 201 (unaud \$ \$	rch 31, 8 ited) 1 3 4 71 75 2 72 24 173 108 26	-100% -38% 

Figure 6. Warner Music Group Corp. - Reconciliation of Segment Operating Income to OIBDA, Three and Six Months Ended March 31, 2019 versus March 31, 2018 (dollars in millions)

	For the Three Months Ended <u>March 31, 2019</u> (unaudited)	Mo Ma	or the Three onths Ended rch 31, 2018 unaudited)	% Change
Total WMG operating income – GAAP	\$ 123		83	47%
Depreciation and amortization expense	(69	9)	(69)	-
Total WMG OIBDA	\$ 193	\$	152	<b>26</b> %
Operating income margin	11.3	2%	8.6%	,
OIBDA margin	17.9	5%	15.8%	
Recorded Music operating income - GAAP	\$ 134	1 \$	80	68%
Depreciation and amortization expense	(46		(47)	2%
Recorded Music OIBDA	\$ 180	\$	127	42%
Recorded Music operating income margin	14.	1%	10.1%	
Recorded Music OIBDA margin	19.3	3%	16.1%	
Music Publishing operating income - GAAP	\$ 27	7 \$	41	-34%
Depreciation and amortization expense	(20	))	(19)	-5%
Music Publishing OIBDA	\$ 4:	7 \$	60	<b>-22</b> %
Music Publishing operating income margin	17.:	L%	23.6%	
Music Publishing OIBDA margin	29.	7%	34.5%	
	For the Six Months Ended March 31, 2019	End	he Six Months ed March 31, 2018	% Change
Total WMG operating income - GAAP	(unaudited) \$ 269		unaudited) 173	56%
Depreciation and amortization expense	(13)		(134)	-2%
Total WMG OIBDA	\$ 400		307	32%
Operating income margin	11.7		8.6%	
OIBDA margin	17.		15.3%	
•				
Recorded Music operating income - GAAP	\$ 29		209	42%
Depreciation and amortization expense		1)	(91)	-3%
Depreciation and amortization expense Recorded Music OIBDA	(94 <b>\$ 39</b>	1) L <b>\$</b>	(91) <b>300</b>	
Depreciation and amortization expense  Recorded Music OIBDA  Recorded Music operating income margin	(9/ \$ 39: 15.(	1) <u>\$</u> 0%	(91) 300 12.3%	-3%
Depreciation and amortization expense Recorded Music OIBDA	(94 <b>\$ 39</b>	1) <u>\$</u> 0%	(91) <b>300</b>	-3%
Depreciation and amortization expense  Recorded Music OIBDA  Recorded Music operating income margin	(9/ \$ 39: 15.(	1) <u>\$</u> 1)% 3%	(91) 300 12.3%	-3%
Depreciation and amortization expense  Recorded Music OIBDA  Recorded Music operating income margin  Recorded Music OIBDA margin	\$ 39: 15.0 19.4 \$ 44 (3)	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	(91) 300 12.3% 17.7% 40 (37)	-3% 30%
Depreciation and amortization expense Recorded Music OIBDA Recorded Music operating income margin Recorded Music OIBDA margin Music Publishing operating income - GAAP	(9/ \$ 39/ 15.( 19.4)	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	(91) 300 12.3% 17.7% 40	-3% 30%
Depreciation and amortization expense  Recorded Music OIBDA  Recorded Music operating income margin Recorded Music OIBDA margin  Music Publishing operating income - GAAP  Depreciation and amortization expense	\$ 39: 15.0 19.4 \$ 44 (3)	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	(91) 300 12.3% 17.7% 40 (37)	-3% 30%

# Adjusted Operating Income (Loss), Adjusted OIBDA and Adjusted Net Income (Loss)

Adjusted operating income (loss), Adjusted OIBDA and Adjusted net income (loss) is operating income (loss), OIBDA and net income (loss), respectively, adjusted to exclude the impact of certain items that affect comparability. Factors affecting period-to-period comparability of the unadjusted measures in the quarter included the items listed in Figure 7 below. We use Adjusted operating income (loss), Adjusted OIBDA and Adjusted net income (loss) to evaluate our actual operating performance. We believe that the adjusted results provide relevant and useful information for investors because they clarify our actual operating performance, make it easier to compare our results with those of other companies in our industry and allow investors to review performance in the same way as our management. Since these are not measures of performance calculated in accordance with U.S. GAAP, they should not be considered in isolation of, or as a substitute for, operating income (loss), OIBDA and net income (loss) attributable to Warner Music Group Corp. as indicators of operating performance, and they may not be comparable to similarly titled measures employed by other companies.

Figure 7. Warner Music Group Corp. - Reconciliation of Reported to Adjusted Results, Three and Six Months Ended March 31, 2019 versus March 31, 2018 (dollars in millions)

For the Three Months Ended March 31, 2019												
	Ope Inc	I WMG erating come udited)	Op In	corded Music Perating Picome audited)	Pub Ope Inc	usic lishing erating come udited)	 al WMG DIBDA audited)	Mus	corded ic OIBDA audited)	Pul	Music blishing DIBDA audited)	 ncome udited)
Reported Results	\$	122	\$	134	\$	27	\$ 191	\$	180	\$	47	\$ 67
Factors Affecting Comparability:												
Restructuring and Other Related Costs		5		2		-	5		2		-	5
L.A. Office Consolidation		3		3		-	3		3		-	3
Adjusted Results	\$	130	\$	139	\$	27	\$ 199	\$	185	\$	47	\$ 75
Adjusted Margin		11.9%		14.9%		17.1%	18.3%		19.8%	)	29.7%	

For the Three Months Ended March 31, 2018													
	Total WMG Operating Income	_	Recorded Music Operating Income	Mus Publish Operat Incor	hing ting		otal WMG OIBDA		ecorded sic OIBDA		Music ublishing OIBDA	Net (l	
	(unaudited)		(unaudited)	(unaud	ited)	(uı	naudited)	(ur	naudited)	(u	naudited)	(unau	dited)
Reported Results	\$ 83	\$	80	\$	41	\$	152	\$	127	\$	60	\$	(1)
Factors Affecting Comparability:													
Restructuring and Other Related Costs	22		21		-		22		21		-		22
One-Time Compensation Payment	1		1		-		1		1		-		1
L.A. Office Consolidation	3		1		-		3		1		-		3
Nashville Shared Service Costs	3		3		-		3		3		-		3
Adjusted Results	\$ 112	\$	106	\$	41	\$	181	\$	153	\$	60	\$	28
Adjusted Margin	11.6	%	13.4%		23.6%		18.8%		19.3%		34.5%		

	Ope	al WMG erating come	O	ecorded Music perating ncome	Pu Op	Music blishing perating ncome		otal WMG OIBDA		ecorded sic OIBDA	Pι	Music ublishing OIBDA	Net	income
	(una	udited)	(un	naudited)	(un	audited)	(uı	naudited)	(un	audited)	(uı	naudited)	(una	udited)
Reported Results	\$	269	\$	297	\$	49	\$	406	\$	391	\$	86	\$	153
Factors Affecting Comparability:														
Restructuring and Other Related Costs		10		3		-		10		3		-		10
L.A. Office Consolidation		5		5		-		5		5		-		5
Adjusted Results	\$	284	\$	305	\$	49	\$	421	\$	399	\$	86	\$	168
Adjusted Margin		12.4%		15.5%		15.2%		18.4%		20.2%		26.6%		

For the Six Months Ended March 31, 2018

	Ope	WMG rating ome	M Ope	corded lusic erating come	Music Publishing Operating Income	To	otal WMG OIBDA		ecorded sic OIBDA	Mus Publisl OIBD	ning	Net in	icome_
	(unaı	ıdited)	(una	udited)	(unaudited)	(u	naudited)	(un	audited)	(unaud	ited)	(unau	dited)
Reported Results	\$	173	\$	209	\$ 40	\$	307	\$	300	\$	77	\$	4
Factors Affecting Comparability:													
Restructuring and Other Related Costs		25		23	-		25		23		-		25
One-Time Compensation Payment		4		4	-		4		4		-		4
L.A. Office Consolidation		6		2	-		6		2		-		6
Nashville Shared Service Costs		7		7	-		7		7		-		7
Adjusted Results	\$	215	\$	245	\$ 40	\$	349	\$	336	\$	77	\$	46
Adjusted Margin		10.7%		14.5%	12.6	%	17.4%		19.8%		24.3%	1	

# **Constant Currency**

Because exchange rates are an important factor in understanding period-to-period comparisons, we believe the presentation of revenue on a constant-currency basis in addition to reported revenue helps improve the ability to understand our operating results and evaluate our performance in comparison to prior periods. Constant-currency information compares results between periods as if exchange rates had remained constant period over period. We use results on a constant-currency basis as one measure to evaluate our performance. We calculate constant-currency results by applying current-year foreign currency exchange rates to prior-year results. However, a limitation of the use of the constant-currency results as a performance measure is that it does not reflect the impact of exchange rates on our revenue. These results should be considered in addition to, not as a substitute for, results reported in accordance with U.S. GAAP. Results on a constant-currency basis, as we present them, may not be comparable to similarly titled measures used by other companies and are not a measure of performance presented in accordance with U.S. GAAP.

Figure 8. Warner Music Group Corp. - Revenue by Geography and Segment, Three and Six Months Ended March 31, 2019 versus March 31, 2018 As Reported and Constant Currency (dollars in millions)

	Mon Marc As	the Three ths Ended th 31, 2019 reported naudited)	Mont Marc As	the Three ths Ended <u>h 31, 2018</u> reported audited)	Mont Marc Co	he Three hs Ended n 31, 2018 onstant audited)
US revenue	_		_		_	
Recorded Music	\$	410	\$	335	\$	335
Music Publishing		75		88		88
International revenue		500		450		407
Recorded Music		523		456		427
Music Publishing		83		86		80
Intersegment eliminations	<del></del>	(1)		(2)		(3)
Total Revenue	\$	1,090	\$	963	\$	927
Revenue by Segment:						
Recorded Music						
Digital	\$	597	\$	491	\$	475
Physical		130		147		141
Total Digital and Physical		727		638		616
Artist services and expanded-rights		134		74		71
Licensing		72		79		75
Total Recorded Music		933		791		762
Music Publishing						
Performance		46		59		56
Digital		65		57		55
Mechanical		13		20		20
Synchronization		31		35		34
Other		3		3		3
Total Music Publishing		158		174		168
Intersegment eliminations		(1)		(2)		(3)
Total Revenue	\$	1,090	\$	963	\$	927
Total Digital Revenue	\$	661	\$	547	\$	529

	Ende	e Six Months d March 31, 2019 reported naudited)	Ende	e Six Months ed March 31, 2018 s reported naudited)	Ende	e Six Months d March 31, 2018 Constant naudited)
US revenue						
Recorded Music	\$	841	\$	705	\$	705
Music Publishing		148	•	151	-	151
International revenue				-		
Recorded Music		1,133		990		941
Music Publishing		175		166		156
Intersegment eliminations		(4)		(4)		(5)
Total Revenue	\$	2,293	\$	2,008	\$	1,948
Revenue by Segment:						
Recorded Music						
Digital	\$	1,160	\$	972	\$	947
Physical		361		370		359
Total Digital and Physical		1,521		1,342		1,306
Artist services and expanded-rights		300		179		173
Licensing		153		174		167
Total Recorded Music		1,974		1,695		1,646
Music Publishing						
Performance		99		102		97
Digital		130		110		107
Mechanical		28		38		37
Synchronization		60		62		61
Other		6		5		5
Total Music Publishing		323		317		307
Intersegment eliminations		(4)		(4)		(5)
Total Revenue	5	2,293	\$	2,008	\$	1,948
Total Digital Revenue	\$	1,288	\$	1,080	\$	1,052

#### **Free Cash Flow**

Free Cash Flow reflects our cash flow provided by operating activities less capital expenditures and cash paid or received for investments. We use Free Cash Flow, among other measures, to evaluate our operating performance. Management believes Free Cash Flow provides investors with an important perspective on the cash available to fund our debt service requirements, ongoing working capital requirements, capital expenditure requirements, strategic acquisitions and investments, and any dividends, prepayments of debt or repurchases or retirement of our outstanding debt or notes in open market purchases, privately negotiated purchases or otherwise. As a result, Free Cash Flow is a significant measure of our ability to generate long-term value. It is useful for investors to know whether this ability is being enhanced or degraded as a result of our operating performance. We believe the presentation of Free Cash Flow is relevant and useful for investors because it allows investors to view performance in a manner similar to the method management uses.

Because Free Cash Flow is not a measure of performance calculated in accordance with U.S. GAAP, Free Cash Flow should not be considered in isolation of, or as a substitute for, net income (loss) as an indicator of operating performance or cash flow provided by operating activities as a measure of liquidity. Free Cash Flow, as we calculate it, may not be comparable to similarly titled measures employed by other companies. In addition, Free Cash Flow does not necessarily represent funds available for discretionary use and is not necessarily a measure of our ability to fund our cash needs. Because Free Cash Flow deducts capital expenditures and cash paid or received for investments from "net cash provided by operating activities" (the most directly comparable U.S. GAAP financial measure), users of this information should consider the types of events and transactions that are not reflected. We provide below a reconciliation of Free Cash Flow to the most directly comparable amount reported under U.S. GAAP, which is "net cash provided by operating activities."

Figure 9. Warner Music Group Corp. - Calculation of Free Cash Flow, Three and Six Months Ended March 31, 2019 versus March 31, 2018 (dollars in millions)

	For the Thr Ended Marc (unau	ch 31, 2019 Ended	Three Months March 31, 2018 Inaudited)
Net cash provided by operating activities	\$	7 \$	-
Less: Capital expenditures		33	13
Less: Net cash paid for investments		22	9
Free Cash Flow	\$	(48) \$	(22)
	For the Six M March 3		ix Months Ended
		<del></del>	rch 31, 2018
	(unau	dited) (u	naudited)
Net cash provided by operating activities	(unau	dited) (u	inaudited)
Less: Capital expenditures	_	gited) (u 99 \$ 59	<b>136</b> 29
	_	dited) (u	inaudited)

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