# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

# **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): December 8, 2016

# Warner Music Group Corp.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction or incorporation) 001-32502 (Commission File Number) 13-4271875 (IRS Employer Identification No.)

1633 Broadway, New York, New York (Address of principal executive offices)

10019 (Zip Code)

Registrant's telephone number, including area code: (212) 275-2000

k the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following sions:
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

# ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On December 8, 2016, Warner Music Group Corp. issued an earnings release announcing its results for the quarter and fiscal year ended September 30, 2016, which is furnished as Exhibit 99.1 hereto.

This information shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference to such filing.

#### ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

(d) Exhibits. The following Exhibit is furnished as part of this Current Report on Form 8-K.

Exhibit No.	Description
99.1	Earnings release issued by Warner Music Group Corp. on December 8, 2016.
	2

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Warner Music Group Corp.

By: /s/ Eric Levin Eric Levin Date: December 8, 2016

Executive Vice President and Chief Financial Officer

# EXHIBIT INDEX

# Exhibit No. Description

99.1 Earnings release issued by Warner Music Group Corp. on December 8, 2016.





# WARNER MUSIC GROUP CORP. REPORTS RESULTS FOR FISCAL FOURTH QUARTER AND FULL YEAR ENDED SEPTEMBER 30, 2016

- Total revenue grew 9.4% or was up 13.1% in constant currency for the full year
- Digital revenue grew 21.0% or was up 24.3% in constant currency for the full year
- Net income for the full year was \$30 million versus a net loss of \$88 million in the prior year
- OIBDA for the full year was \$507 million versus \$436 million in the prior year
- Total revenue grew 12.1% or was up 13.2% in constant currency for the quarter
- Digital revenue grew 23.1% or was up 24.6% in constant currency for the quarter
- Net loss for the guarter was \$3 million versus \$23 million in the prior-year guarter
- OIBDA for the quarter was \$123 million versus \$113 million in the prior-year quarter

NEW YORK, New York, December 8, 2016—Warner Music Group Corp. today announced its fourth-quarter and full-year financial results for the period ended September 30, 2016.

"We've had another excellent year, in which we posted strong financial results and outperformed the industry," said Steve Cooper, Warner Music Group's CEO. "This fiscal year marked our highest total revenue in eight years and our highest OIBDA in a decade. We're creating great momentum by investing in a flow of fantastic new music, expanding our presence around the globe and embracing new business models early. Given our extraordinary roster of recording artists and songwriters and the strength of our operators around the world, we're excited by the possibilities in 2017 and beyond."

"Our formula for financial success is working," added Eric Levin, Warner Music Group's Executive Vice President and CFO. "This year we generated strong cash flow which enabled us to further optimize our capital structure by paying down and refinancing our debt and we plan to continue along this path."

#### **Total WMG**

Total WMG Summary Results (dollars in millions)

		For the Three Months Ended September 30, 2016 (unaudited)		For the Three Months Ended September 30, 2015 (unaudited)		For the Twelve Months Ended September 30, 2016 (unaudited)		For the Twelve Months Ended September 30, 2015 (unaudited)		% Change
Revenue	\$	841	\$	750	12%	\$	3,246	\$	2,966	9%
Digital revenue		410		333	23 %		1,499		1,239	21%
Operating income		55		37	49 %		214		127	69 %
Adjusted operating income (1)		56		45	24 %		208		156	33 %
OIBDA(1)		123		113	9 %		507		436	16%
Adjusted OIBDA(1)		124		121	2 %		501		465	8 %
Net (loss) income		(3)		(23)	87 %		30		(88)	-
Adjusted net (loss) income (1)		(2)		(15)	87 %		24		(59)	-
Net cash provided by operating activities		135		104	30 %		342		222	54 %

(1) See "Supplemental Disclosures Regarding Non-GAAP Financial Measures" at the end of this release for details regarding these measures.

#### Fourth-Quarter Results

Revenue grew 12.1% (or 13.2% in constant currency). Growth in Recorded Music digital revenue and artist services and expanded-rights revenue as well as growth in Music Publishing digital revenue and performance revenue were partially offset by declines in Recorded Music physical revenue and Music Publishing mechanical revenue which reflect a continuing shift to digital. Recorded Music licensing revenue and Music Publishing synchronization revenue were flat. Revenue grew in all regions. Digital revenue grew 23.1% (or 24.6% in constant currency), and represented 48.8% of total revenue, compared to 44.4% in the prior-year quarter.

Operating income was \$55 million compared to \$37 million in the prior-year quarter. OIBDA increased 8.8% to \$123 million from \$113 million in the prior-year quarter and OIBDA margin declined 0.5 percentage points to 14.6% from 15.1% in the prior-year quarter. The increase in operating income and OIBDA was the result of the increase in revenue. The decline in OIBDA margin was due to higher variable compensation expense and revenue mix. Adjusted OIBDA rose 2.5% and Adjusted OIBDA margin declined 1.4 percentage points to 14.7% from 16.1% as a result of the same factors which impacted OIBDA and OIBDA margin.

Net loss was \$3 million compared to a net loss of \$23 million in the prior-year quarter and Adjusted net loss was \$2 million compared to an Adjusted net loss of \$15 million in the prior-year quarter. The improvement was primarily attributable to an increase in OIBDA, a tax benefit related to the release of tax reserves and lower interest expense, which were partially offset by a loss on extinguishment of debt.

Adjusted operating income, Adjusted OIBDA and Adjusted net income (loss) exclude certain losses related to PLG-related divestitures in the current-year quarter and the impact of PLG-related costs and expenses related to cost-savings initiatives in the prior-year quarter. See below for calculations and reconciliations of OIBDA, Adjusted operating income, Adjusted OIBDA and Adjusted net income (loss).

As of September 30, 2016, the company reported a cash balance of \$359 million, total debt of \$2.812 billion and net debt (total long-term debt, including the current portion, minus cash) of \$2.453 billion. There was no balance outstanding on the company's revolver during the quarter.

Cash provided by operating activities was \$135 million compared to \$104 million in the prior-year quarter. The change was largely a result of improved OIBDA and working capital management. Free Cash Flow, defined below, was \$126 million compared to \$88 million in the prior-year quarter, reflecting the improvement in cash provided by operating activities and proceeds from non-core asset sales.

# Full-Year Results

Total revenue increased 9.4% (or 13.1% in constant currency). Growth in Recorded Music digital revenue and artist services and expanded-rights revenue as well as growth in Music Publishing digital revenue, performance revenue and synchronization revenue was partially offset by modest declines in Recorded Music physical revenue and licensing revenue and in Music Publishing mechanical revenue. Domestic revenue rose 16.1% and international revenue rose 4.9% (or 10.8% in constant currency). Prior to intersegment eliminations, domestic and international revenue represented 41.7% and 58.3% of total revenue, respectively, compared to 39.3% and 60.7% of total revenue, respectively, in the prior year. Revenue grew in all regions. Digital revenue grew 21.0% (or 24.3% in constant currency), and represented 46.2% of total revenue, compared to 41.8% in the prior year.

Operating income was \$214 million up from \$127 million in the prior year. Operating margin was 6.6% up from 4.3% in the prior year. Adjusted operating margin rose 1.1 percentage points to 6.4% from 5.3% in the prior year. OIBDA was \$507 million, up 16.3% from \$436 million in the prior year and OIBDA margin rose 0.9 percentage points to 15.6% from 14.7% in the prior year. Adjusted OIBDA rose 7.7% to \$501 million and Adjusted OIBDA margin declined 0.3 percentage points to 15.4% from 15.7% in the prior year. The improvement in Operating income, Operating margin, OIBDA and Adjusted OIBDA was driven, in substantial part, by revenue growth and the decline in Adjusted OIBDA margin was related to revenue mix and higher variable compensation expense.

Net income was \$30 million compared to a loss of \$88 million in the prior year. Adjusted net income was \$24 million compared to a loss of \$59 million in the prior year, reflecting improved operating results, net gains from PLG-related divestitures and other non-core asset sales, lower depreciation and amortization and lower interest expense, which were partially offset by a loss on extinguishment of debt. Net debt (total debt minus cash) at the end of the fiscal year was \$2.453 billion versus \$2.748 billion at the end of the prior fiscal year.

Adjusted operating income, Adjusted OIBDA and Adjusted net income (loss) exclude the impact of net gains and expenses related to PLG-related divestitures in the current year and the impact of PLG-related costs, expenses related to moving the company's headquarters and expenses related to cost-savings initiatives in the prior year. See below for calculations and reconciliations of OIBDA, Adjusted operating income, Adjusted OIBDA and Adjusted net income (loss).

Cash provided by operating activities was \$342 million compared to \$222 million in the prior year. Free Cash Flow was \$334 million, compared to \$127 million in the prior year. The largest factors which impacted Free Cash Flow were improved operating results, lower capital expenditures and proceeds from PLG-related divestitures and other non-core asset sales. Capital expenditures were \$42 million for the fiscal year, down from \$63 million in the prior year. The largest drivers of the decrease in capital expenditures were the absence of costs related to moving the company's headquarters.

#### **Recorded Music**

Recorded Music Summary Results (dollars in millions)

			For the Three Months Ended September 30, 2015		% Change	For the Twelve Months Ended September 30, 2016		. <u> </u>		% Change
	(u	(unaudited)		(unaudited)		(unau	dited)	(unaudited)		
Revenue	\$	698	\$	631	11%	\$	2,736	\$	2,501	9%
Digital revenue		366		306	20 %		1,364		1,145	19%
Operating income		47		21	-		247		151	64 %
Adjusted operating income (1)		48		29	66 %		241		170	42%
OIBDA(1)		95		77	23 %		459		379	21%
Adjusted OIBDA(1)		96		85	13%		453		398	14 %

(1) See "Supplemental Disclosures Regarding Non-GAAP Financial Measures" at the end of this release for details regarding these measures.

#### Fourth-Quarter Results

Recorded Music revenue grew 10.6% (or 11.3% in constant currency). Growth in digital revenue and artist services and expanded-rights revenue was partially offset by a decline in physical revenue which was due to the ongoing shift to digital and a decline in licensing revenue related to currency fluctuations. Digital growth reflects a continuing shift to streaming revenue. The improvement in artist services and expanded-rights revenue was due to the timing of concert tours. Recorded Music revenue grew in all regions. Major sellers included Twenty One Pilots, the Hamilton original cast album, the Suicide Squad soundtrack album, Coldplay and Red Hot Chili Peppers.

Recorded Music operating income was \$47 million up from \$21 million in the prior-year quarter and operating margin was up 3.4 percentage points to 6.7% versus 3.3% in the prior-year quarter. Adjusted operating margin rose 2.3 percentage points to 6.9% from 4.6% in the prior-year quarter. OIBDA rose to \$95 million from \$77 million in the prior-year quarter and OIBDA margin rose 1.4 percentage points to 13.6% driven by revenue growth and revenue mix. Adjusted OIBDA was \$96 million versus \$85 million in the prior-year quarter with Adjusted OIBDA margin up 0.3 percentage points to 13.8%. The improvement in Adjusted OIBDA and Adjusted OIBDA margin were driven by the same factors which impacted OIBDA and OIBDA margin.

#### Full-Year Results

Recorded Music revenue rose 9.4% (or 12.9% in constant currency). Growth in digital revenue and artist services and expanded-rights revenue was partially offset by a decline in physical revenue which was due to the ongoing shift to digital and a decline in licensing revenue related to currency fluctuations. Recorded Music digital revenue grew 19.1% (or 22.3% in constant currency), and represented 49.9% of total Recorded Music revenue versus 45.8% in the prior year. Domestic Recorded Music digital revenue was \$714 million, or 63.2% of total domestic Recorded Music revenue, versus 58.8% in the prior year. Major sellers included Coldplay, Ed Sheeran, Twenty One Pilots, the Hamilton original cast album and Charlie Puth.

Recorded Music operating income was \$247 million versus \$151 million in the prior year and operating margin was up 3.0 percentage points to 9.0% versus 6.0% in the prior year. Recorded Music Adjusted operating income rose 41.8% to \$241 million and Adjusted operating margin rose 2.0 percentage points to 8.8% from 6.8% in the prior year. Recorded Music OIBDA grew 21.1% and OIBDA margin improved 1.6 percentage points to 16.8%. Recorded Music Adjusted OIBDA improved 13.8% to \$453 million and Recorded Music Adjusted OIBDA margin expanded by 0.7 percentage points to 16.6% driven by revenue growth and revenue mix.

#### **Music Publishing**

Music Publishing Summary Results (dollars in millions)

	For the Three Months Ende September 30, 2 (unaudited)		For the Three Months Ended  September 30, 2015 (unaudited)		% Change	For the Twelve Months Ended September 30, 2016 (unaudited)	For the Twelve Months Ended September 30, 2015 (unaudited)		% Change
Revenue	\$	147	\$	123	20%	( ,	\$	482	9%
Digital revenue		47		28	68%	141		99	42%
Operating income		38		41	-7 %	68		77	-12%
OIBDA(1)		56		58	-3%	138		146	-5 %

(1) See "Supplemental Disclosures Regarding Non-GAAP Financial Measures" at the end of this release for details regarding these measures.

#### Fourth-Quarter Results

Music Publishing revenue rose 19.5% (or 22.5% in constant currency). Growth in digital revenue and performance revenue was partially offset by a decline in mechanical revenue. Synchronization revenue was flat.

Music Publishing operating income was \$38 million compared with \$41 million in the prior-year quarter and operating margin declined 7.4 percentage points to 25.9%. The decline in operating income and operating margin was due to a litigation settlement and revenue mix. Music Publishing OIBDA declined by \$2 million or 3.4% to \$56 million, while Music Publishing OIBDA margin declined 9.1 percentage points to 38.1% from 47.2%, due to the same factors which impacted operating income and operating margin.

#### Full-Year Results

Music Publishing revenue rose 8.7% (or 13.4% in constant currency). Growth in digital revenue, performance revenue and synchronization revenue was partially offset by declines in mechanical revenue. Digital revenue represented 26.9% of total Music Publishing revenue versus 20.5% in the prior year.

Music Publishing operating income was \$68 million down 11.7% from \$77 million in the prior year and operating margin was 13.0%, down 3.0 percentage points from 16.0% in the prior year. Music Publishing OIBDA declined 5.5% to \$138 million, while Music Publishing OIBDA margin was 26.3%, down 4.0 percentage points from 30.3% in the prior year, driven by a litigation settlement and revenue mix.

Financial details for the fiscal year can be found in the company's Annual Report on Form 10-K, for the period ended September 30, 2016, filed today with the Securities and Exchange Commission.

This morning, management will be hosting a conference call to discuss the results at 8:30 A.M. EST. The call will be webcast on <a href="https://www.wmg.com">www.wmg.com</a>.

#### **About Warner Music Group**

With its broad roster of new stars and legendary artists, Warner Music Group is home to a collection of the best-known record labels in the music industry including Asylum, Atlantic, Big Beat, Canvasback, East West, Elektra, Erato, FFRR, Fueled by Ramen, Nonesuch, Parlophone, Reprise, Rhino, Roadrunner, Sire, Warner Bros., Warner Classics and Warner Music Nashville, as well as Warner/Chappell Music, one of the world's leading music publishers, with a catalog of more than one million copyrights worldwide.

#### "Safe Harbor" Statement under Private Securities Litigation Reform Act of 1995

This communication includes forward-looking statements that reflect the current views of Warner Music Group about future events and financial performance. Words such as "estimates," "expects," "anticipates," "projects," "plans," "intends," "believes," "forecasts" and variations of such words or similar expressions that predict or indicate future events or trends, or that do not relate to historical matters, identify forward-looking statements. All forward-looking statements are made as of today, and we disclaim any duty to update such statements. Our expectations, beliefs and projections are expressed in good faith and we believe there is a reasonable basis for them. However, we cannot assure you that management's expectations, beliefs and projections will result or be achieved. Investors should not rely on forward-looking statements because they are subject to a variety of risks, uncertainties, and other factors that could cause actual results to differ materially from our expectations. Please refer to our Form 10-K, Form 10-Qs and our other filings with the U.S. Securities and Exchange Commission concerning factors that could cause actual results to differ materially from those described in our forward-looking statements.

We maintain an Internet site at <a href="www.wmg.com">www.wmg.com</a>. We use our website as a channel of distribution of material company information. Financial and other material information regarding Warner Music Group is routinely posted on and accessible at <a href="http://investors.wmg.com">http://investors.wmg.com</a>. In addition, you may automatically receive email alerts and other information about Warner Music Group by enrolling your email address through the "email alerts" section at <a href="http://investors.wmg.com">http://investors.wmg.com</a>. Our website and the information posted on it or connected to it shall not be deemed to be incorporated by reference into this communication.

#### **Basis of Presentation**

Interest expense, net

Income tax expense
Net income (loss)

Other income (expense), net

Income (loss) before income taxes

Less: Income attributable to noncontrolling interest

Net income (loss) attributable to Warner Music Group Corp.

The Company maintains a 52-53 week fiscal year ending on the last Friday in each reporting period. As such, all references to September 30, 2016 and September 30, 2015 relate to the periods ended September 30, 2016 and September 25, 2015, respectively. For convenience purposes, the Company continues to date its financial statements as of September 30.

Figure 1. Warner Music Group Corp. - Consolidated Statements of Operations, Three and Twelve Months Ended September 30, 2016 versus September 30, 2015 (dollars in millions)

	For the Three		F	the Three	
	Months Ended		Months Ended		
		September 30, 2016		nber 30, 2015	% Change
	(unaudited)			naudited)	,,g.
Revenue	\$	841	\$	750	12%
Cost and expenses:					-
Cost of revenue		(436)		(375)	-16%
Selling, general and administrative expenses		(295)		(274)	-8 %
Amortization expense		(55)		(64)	14%
Total costs and expenses	\$	(786)	\$	(713)	-10 %
Operating income	\$	55	\$	37	49 %
Loss on extinguishment of debt		(14)		-	-
Interest expense, net		(42)		(45)	7 %
Other expense, net		(7)		(9)	22 %
Loss before income taxes	\$	(8)	\$	(17)	53%
Income tax benefit (expense)		5		(6)	-
Net loss	\$	(3)	\$	(23)	87 %
Less: Income attributable to noncontrolling interest		(1)		-	-
Net loss attributable to Warner Music Group Corp.	\$	(4)	\$	(23)	83 %
	Sep	or the Twelve Months Ended tember 30, 2016 (audited)	Mon Septen	the Twelve ths Ended nber 30, 2015 audited)	% Change
Revenue	\$	3,246	\$	2,966	9%
Costs and expenses:					
Cost of revenue		(1,707)		(1,511)	-13 %
Selling, general and administrative expenses		(1,082)		(1,073)	-1 %
Amortization expense		(243)		(255)	5 %
Total costs and expenses	\$	(3,032)	\$	(2,839)	<u>-7</u> %
Operating income	\$	214	\$	127	69 %
Loss on extinguishment of debt		(18)		-	-

(173)

18

41

(11)

30

(5)

25

(181)

(21)

(75)

(13)

(88)

(3)

(91)

4 %

15%

-67%

Figure 2. Warner Music Group Corp. - Consolidated Balance Sheets at September 30, 2016 versus September 30, 2015 (dollars in millions)

	s	September 30, 2016		eptember 30, 2015	% Change	
		(audited)		(audited)		
Assets						
Current assets:						
Cash and equivalents	\$	359	\$	246	46 %	
Accounts receivable, net		329		349	-6 %	
Inventories		41		42	-2 %	
Royalty advances expected to be recouped within one year		128		130	-2 %	
Prepaid and other current assets		51		60	-15%	
Total current assets	\$	908	\$	827	10 %	
Royalty advances expected to be recouped after one year		196		195	1 %	
Property, plant and equipment, net		203		220	-8 %	
Goodwill		1,627		1,632	0 %	
Intangible assets subject to amortization, net		2,201		2,514	-12 %	
Intangible assets not subject to amortization		116		119	-3 %	
Other assets		118		114	4 %	
Total assets	\$	5,369	\$	5,621	-4 %	
Liabilities and Equity						
Current liabilities:						
Accounts payable	\$	204	\$	173	18%	
Accrued royalties		1,104		1,087	2%	
Accrued liabilities		297		296	0 %	
Accrued interest		38		58	-34 %	
Deferred revenue		178		206	-14 %	
Current portion of long-term debt		-		13	-100%	
Other current liabilities		21		24	-13 %	
Total current liabilities	\$	1,842	\$	1,857	-1 %	
Long-term debt		2,812		2,981	-6 %	
Deferred tax liabilities, net		269		302	-11%	
Other noncurrent liabilities		236		242	-2 %	
Total liabilities	\$	5,159	\$	5,382	-4%	
Equity:				·		
Common stock		-		-	-	
Additional paid-in capital		1,128		1,128	-	
Accumulated deficit		(715)		(740)	3%	
Accumulated other comprehensive loss, net		(218)		(167)	-31%	
Total Warner Music Group Corp. equity	\$	195	\$	221	-12 %	
Noncontrolling interest		15		18	-17 %	
Total equity		210		239	-12 %	
Total liabilities and equity	\$	5,369	\$	5,621	-4%	
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Figure 3. Warner Music Group Corp. - Summarized Statements of Cash Flows, Three and Twelve Months Ended September 30, 2016 versus September 30, 2015 (dollars in millions)

	Ended Se	eptember 30, End 2016	the Three Months ed September 30, 2015
Not each provided by appreting activities	(una \$	audited) 135 \$	(unaudited)
Net cash provided by operating activities	<b>Þ</b>		
Net cash used in investing activities		(9) (111)	(16)
Net cash used in financing activities		, ,	(4)
Effect of foreign currency exchange rates on cash and equivalents  Net increase in cash and equivalents		(1) 14 \$	(6) <b>78</b>
	Ended Se	eptember 30, End 2016	the Twelve Months ed September 30, 2015
Net cash provided by operating activities	Ended Se 	eptember 30, End 2016 udited)	ed September 30, 2015 (audited)
Net cash provided by operating activities	Ended Se	eptember 30, End 2016	ed September 30, 2015
Net cash provided by operating activities  Net cash used in investing activities	Ended Se 	eptember 30, End 2016 udited)	ed September 30, 2015 (audited)
	Ended Se 	eptember 30, End 2016 Idited) 342 \$	ed September 30, 2015 (audited)
Net cash used in investing activities	Ended Se 	eptember 30, 2016 addited) 342 \$ (8)	ed September 30, 2015 (audited) 222 (95)

#### Supplemental Disclosures Regarding Non-GAAP Financial Measures

We evaluate our operating performance based on several factors, including the following non-GAAP financial measures:

#### **OIBDA**

OIBDA reflects our operating income before non-cash depreciation of tangible assets and non-cash amortization of intangible assets. We consider OIBDA to be an important indicator of the operational strengths and performance of our businesses, and believe the presentation of OIBDA helps improve the ability to understand our operating performance and evaluate our performance in comparison to comparable periods. However, a limitation of the use of OIBDA as a performance measure is that it does not reflect the periodic costs of certain capitalized tangible and intangible assets used in generating revenue in our businesses. Accordingly, OIBDA should be considered in addition to, not as a substitute for, operating income (loss), net income (loss) and other measures of financial performance reported in accordance with U.S. GAAP. In addition, OIBDA, as we calculate it, may not be comparable to similarly titled measures employed by other companies.

Figure 4. Warner Music Group Corp. - Reconciliation of Net Income (Loss) to OIBDA, Three and Twelve Months Ended September 30, 2016 versus September 30, 2015 (dollars in millions)

	For the Three Months Ended September 30, 2016		Ende	e Three Months d September 30, 2015	% Change	
	(unaudited)			ınaudited)		
Net loss attributable to Warner Music Group Corp.	\$	(4)	\$	(23)	83 %	
Income attributable to noncontrolling interest		1		-	-	
Net loss	\$	(3)	\$	(23)	87 %	
Income tax benefit (expense)		(5)		6	<u>-</u>	
Loss including income taxes	\$	(8)	\$	(17)	53 %	
Other expense, net		7		9	22 %	
Interest expense, net		42		45	7 %	
Loss on extinguishment of debt		14		<u> </u>	<u>-</u>	
Operating income	\$	55	\$	37	49 %	
Amortization expense		55		64	14 %	
Depreciation expense		13		12	-8 %	
OIBDA	\$	123	\$	113	9 %	
Income tax benefit (expense) margin		6.5%		4.9 %		
OIBDA margin		14.6%		15.1%		

	I	For the Twelve Months Ended September 30, 2016		the Twelve oths Ended ober 30, 2015	% Change	
		(unaudited)				
Net loss attributable to Warner Music Group Corp.	\$	25	\$	(91)	-	
Income attributable to noncontrolling interest		5		3	-67 %	
Net loss	\$	30	\$	(88)	-	
Income tax benefit (expense)		11		13	15%	
Loss including income taxes	\$	41	\$	(75)	-	
Other expense, net		(18)		21	-	
Interest expense, net		173		181	4 %	
Loss on extinguishment of debt		18		-	-	
Operating income	\$	214	\$	127	69 %	
Amortization expense		243		255	5 %	
Depreciation expense		50		54	7 %	
OIBDA	\$	507	\$	436	16%	
Income tax benefit (expense) margin		6.6 %		4.3 %		
OIBDA margin		15.6%		14.7%		

Figure 5. Warner Music Group Corp. - Reconciliation of Segment Operating Income (Loss) to OIBDA, Three and Twelve Months Ended September 30, 2016 versus September 30, 2015 (dollars in millions)

	Ended 30	hree Months September , 2016	Ended	Three Months September 0, 2015	% Change
T-4-1 MMO	(una	udited) 55	(un	audited) 37	49 %
Total WMG operating income – GAAP	Þ		Þ		
Depreciation and amortization expense		(68)		(76)	11%
Total WMG OIBDA	\$	123	\$	113	9%
Operating income margin		6.5%		4.9 %	
OIBDA margin		14.6%		15.1%	
Recorded Music operating income - GAAP	\$	47	\$	21	-
Depreciation and amortization expense		(48)		(56)	14 %
Recorded Music OIBDA	\$	95	\$	77	23 %
Recorded Music operating income margin		6.7%		3.3 %	
Recorded Music OIBDA margin		13.6%		12.2%	
Music Publishing operating income - GAAP	\$	38	\$	41	-7 %
Depreciation and amortization expense		(18)		(17)	-6 %
Music Publishing OIBDA	\$	56	\$	58	-3 %
Music Publishing operating income margin		25.9%		33.3 %	
Music Publishing OIBDA margin		38.1%		47.2%	

	Month	For the Twelve Months Ended September 30, 2016		he Twelve ths Ended ber 30, 2015	% Change	
	(una	udited)	(un	audited)		
Total WMG operating income - GAAP	\$	214	\$	127	69 %	
Depreciation and amortization expense		(293)		(309)	5%	
Total WMG OIBDA	\$	507	\$	436	16%	
Operating income margin		6.6%		4.3 %		
OIBDA margin		15.6%		14.7%		
Recorded Music operating income - GAAP	\$	247	\$	151	64%	
Depreciation and amortization expense		(212)		(228)	7 %	
Recorded Music OIBDA	\$	459	\$	379	21 %	
Recorded Music operating income margin		9.0 %		6.0 %	,	
Recorded Music OIBDA margin		16.8%		15.2%		
Music Publishing operating income - GAAP	\$	68	\$	77	-12 %	
Depreciation and amortization expense		(70)		(69)	-1 %	
Music Publishing OIBDA	\$	138	\$	146	-6 %	
Music Publishing operating income margin		13.0 %		16.0 %		
Music Publishing OIBDA margin		26.3%		30.3%		

#### Adjusted Operating Income (Loss), Adjusted OIBDA and Adjusted Net Income (Loss)

Adjusted operating income (loss), Adjusted OIBDA and Adjusted net income (loss) is operating income (loss), OIBDA and net income (loss), respectively, adjusted to exclude the impact of certain items that affect comparability. Factors affecting period-to-period comparability of the unadjusted measures in the quarter included the items listed in Figure 6 below. We use Adjusted operating income (loss), Adjusted OIBDA and Adjusted net income (loss) to evaluate our actual operating performance. We believe that the adjusted results provide relevant and useful information for investors because they clarify our actual operating performance, make it easier to compare our results with those of other companies in our industry and allow investors to review performance in the same way as our management. Since these are not measures of performance calculated in accordance with U.S. GAAP, they should not be considered in isolation of, or as a substitute for, operating income (loss), OIBDA and net income (loss) attributable to Warner Music Group Corp. as indicators of operating performance, and they may not be comparable to similarly titled measures employed by other companies.

Figure 6. Warner Music Group Corp. - Reconciliation of Reported to Adjusted Results, Three and Twelve Months Ended September 30, 2016 versus September 30, 2015 (dollars in millions)

For the Three Months Ended September 30, 2016													
	Total WN Operatir Income	ng :	Ope Inc	corded lusic erating come	Pu Op Ii	Music blishing perating ncome naudited)	OII	WMG BDA udited)	Mus	ecorded ic OIBDA audited)	Publi	usic ishing BDA udited)	 t loss udited)
Reported Results	\$	55	\$	47	\$	38	\$	123	\$	95	\$	56	\$ (3)
Factors Affecting Comparability:													, ,
(Gain)/Loss on PLG-Related Divestitures		1		1		-		1		1		-	1
Adjusted Results	\$	56	\$	48	\$	38	\$	124	\$	96	\$	56	\$ (2)
Adjusted Margin		6.7%		6.9%		25.9%		14.7%		13.8%		38.1%	

For the Three Month's Ended September 30, 2015	_										
	Total V Opera Inco	iting me	Op In	corded Music erating come audited)	_	Music Publishing Operating Income unaudited)	otal WMG OIBDA Inaudited)	Mu	ecorded sic OIBDA naudited)	 Music ublishing OIBDA naudited)	 et loss
Reported Results	\$	37	\$	21	\$	41	\$ 113	\$	77	\$ 58	\$ (23)
Factors Affecting Comparability:											
PLG-Related Costs		1		1		-	1		1	-	1
Cost Savings Initiatives		7		7		-	7		7	-	7
Adjusted Results	\$	45	\$	29	\$	41	\$ 121	\$	85	\$ 58	\$ (15)
Adjusted Margin		6.0%		4.6%		33.3%	16.1%		13.5%	47.2%	

# For the Twelve Months Ended September 30, 2016

	Ope	I WMG rating come	N Op	corded fusic erating come	0	Music ublishing perating Income		otal WMG OIBDA		ecorded sic OIBDA	Pι	Music Iblishing OIBDA	Net	income
	(una	udited)	(una	audited)	(u	naudited)	(u	naudited)	(uı	naudited)	(ur	naudited)	(una	udited)
Reported Results	\$	214	\$	247	\$	68	\$	507	\$	459	\$	138	\$	30
Factors Affecting Comparability:														
Costs on PLG-Related Divestitures		2		2		-		2		2		-		2
(Gain)/Loss on PLG-Related Divestitures		(8)		(8)		-		(8)		(8)		-		(8)
Adjusted Results	\$	208	\$	241	\$	68	\$	501	\$	453	\$	138	\$	24
Adjusted Margin		6.4%		8.8%		13.0%		15.4%		16.6%		26.3%		

#### For the Twelve Months Ended September 30, 2015

	Ope	I WMG erating come	N Op	corded lusic erating come	Pul Op	Music blishing perating ncome		tal WMG DIBDA		corded ic OIBDA	Pul	Music blishing DIBDA	Ne	t loss
	(una	udited)	(una	udited)	(un	audited)	(un	audited)	(un	audited)	(un	audited)	(una	udited)
Reported Results	\$	127	\$	151	\$	77	\$	436	\$	379	\$	146	\$	(88)
Factors Affecting Comparability:														
PLG-Related Costs		7		7		-		7		7		-		7
Cost Savings Initiatives		16		12		-		16		12		-		16
Corporate Headquarters Consolidation		6		-		-		6		-		-		6
Adjusted Results	\$	156	\$	170	\$	77	\$	465	\$	398	\$	146	\$	(59)
Adjusted Margin		5.3%		6.8%		16.0%		15.7%		15.9%		30.3%		

#### **Constant Currency**

Because exchange rates are an important factor in understanding period-to-period comparisons, we believe the presentation of revenue on a constant-currency basis in addition to reported revenue helps improve the ability to understand our operating results and evaluate our performance in comparison to prior periods. Constant-currency information compares results between periods as if exchange rates had remained constant period over period. We use results on a constant-currency basis as one measure to evaluate our performance. We calculate constant-currency results by applying current-year foreign currency exchange rates to prior-year results. However, a limitation of the use of the constant-currency results as a performance measure is that it does not reflect the impact of exchange rates on our revenue. These results should be considered in addition to, not as a substitute for, results reported in accordance with U.S. GAAP. Results on a constant-currency basis, as we present them, may not be comparable to similarly titled measures used by other companies and are not a measure of performance presented in accordance with U.S. GAAP.

Figure 7. Warner Music Group Corp. - Revenue by Geography and Segment, Three and Twelve Months Ended September 30, 2016 versus September 30, 2015 As Reported and Constant Currency (dollars in millions)

	Ended Se	Ended September 30, 2016 As reported		For the Three Months Ended September 30, 2015		For the Three Months Ended September 30, 2015	
				reported	Constant		
	(unau	dited)	(un	audited)	(un	audited)	
US revenue							
Recorded Music	\$	301	\$	262	\$	262	
Music Publishing		67		50		50	
International revenue							
Recorded Music		397		369		365	
Music Publishing		80		73		70	
Intersegment eliminations		(4)		(4)		(4)	
Total Revenue	\$	841	\$	750	\$	743	
Revenue by Segment:							
Recorded Music							
Digital	\$	366	\$	306	\$	303	
Physical		149		156		157	
Total Digital and Physical		515		462		460	
Artist services and expanded-rights		114		97		98	
Licensing		69		72		69	
Total Recorded Music		698		631		627	
Music Publishing							
Performance		55		46		45	
Digital		47		28		27	
Mechanical		14		18		18	
Synchronization		28		28		27	
Other		3		3		3	
Total Music Publishing		147		123		120	
Intersegment eliminations		(4)		(4)		(4)	
Total Revenue	\$	841	\$	750	\$	743	
Total Digital Revenue	\$	410	\$	333	\$	329	

		For the Twelve Months Ended September 30, 2016		For the Twelve Months Ended September 30, 2015		he Twelve ths Ended ber 30, 2015
		As reported (audited)		eported udited)		onstant audited)
US revenue						
Recorded Music	\$	1,129	\$	980	\$	980
Music Publishing		231		191		191
International revenue						
Recorded Music		1,607		1,521		1,444
Music Publishing		293		291		271
Intersegment eliminations		(14)		(17)		(17)
Total Revenue	<u>\$</u>	3,246	\$	2,966	\$	2,869
Revenue by Segment:						
Recorded Music						
Digital	\$	1,364	\$	1,145	\$	1,115
Physical		726		767		738
Total Digital and Physical		2,090		1,912		1,853
Artist services and expanded-rights		368		301		295
Licensing		278		288		276
Total Recorded Music		2,736		2,501		2,424
Music Publishing						
Performance		193		184		174
Digital		141		99		96
Mechanical		70		86		83
Synchronization		110		103		100
Other		10		10		9
Total Music Publishing		524		482		462
Intersegment eliminations		(14)		(17)		(17)
Total Revenue	<u>\$</u>	3,246	\$	2,966	\$	2,869
Total Digital Revenue	\$	1,499	\$	1,239	\$	1,206

# **Free Cash Flow**

Free Cash Flow reflects our cash flow provided by operating activities less capital expenditures and cash paid or received for investments. We use Free Cash Flow, among other measures, to evaluate our operating performance. Management believes Free Cash Flow provides investors with an important perspective on the cash available to fund our debt service requirements, ongoing working capital requirements, capital expenditure requirements, strategic acquisitions and investments, and any dividends, prepayments of debt or repurchases or retirement of our outstanding debt or notes in open market purchases, privately negotiated purchases or otherwise. As a result, Free Cash Flow is a significant measure of our ability to generate long-term value. It is useful for investors to know whether this ability is being enhanced or degraded as a result of our operating performance. We believe the presentation of Free Cash Flow is relevant and useful for investors because it allows investors to view performance in a manner similar to the method management uses.

Because Free Cash Flow is not a measure of performance calculated in accordance with U.S. GAAP, Free Cash Flow should not be considered in isolation of, or as a substitute for, net income (loss) as an indicator of operating performance or cash flow provided by operating activities as a measure of liquidity. Free Cash Flow, as we calculate it, may not be comparable to similarly titled measures employed by other companies. In addition, Free Cash Flow does not necessarily represent funds available for discretionary use and is not necessarily a measure of our ability to fund our cash needs. Because Free Cash Flow deducts capital expenditures and cash paid or received for investments from "net cash provided by operating activities" (the most directly comparable U.S. GAAP financial measure), users of this information should consider the types of events and transactions that are not reflected. We provide below a reconciliation of Free Cash Flow to the most directly comparable amount reported under U.S. GAAP, which is "net cash provided by operating activities."

Figure 8. Warner Music Group Corp. - Calculation of Free Cash Flow, Three and Twelve Months Ended September 30, 2016 versus September 30, 2015 (dollars in millions)

	For the Th Ended Septe		nree Months mber 30, 2015		
	(una	udited)	(unaudited)		
Net cash provided by operating activities	\$	135	\$	104	
Less: Capital expenditures		11		12	
Less: Net cash (received) paid for investments		(2)		4	
Free Cash Flow	\$	126	\$	88	
		For the Twelve Months Ended September 30, 2016		relve Months mber 30, 2015	
	(una	udited)	(una	udited)	
Net cash provided by operating activities	\$	342	\$	222	
Less: Capital expenditures		42		63	
Less: Net cash (received) paid for investments		(34)		32	
Free Cash Flow	\$	334	\$	127	

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