# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the **Securities Exchange Act of 1934** 

Date of Report (Date of earliest event reported): December 13, 2012

# Warner Music Group Corp.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction or incorporation)

001-32502 (Commission File Number)

13-4271875 (IRS Employer Identification No.)

75 Rockefeller Plaza, New York, New York

(Address of principal executive offices)

10019 (Zip Code)

Registrant's telephone number, including area code: (212) 275-2000

ck the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following isions:
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### ITEM 2.02. RESULTS OF OPRERATIONS AND FINANCIAL CONDITION.

On December 13, 2012, Warner Music Group Corp. issued an earnings release announcing its results for the quarter and fiscal year ended September 30, 2012, which is furnished as Exhibit 99.1 hereto.

This information shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference to such filing.

#### ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

(d) Exhibits. The following Exhibit is furnished as part of this Current Report on Form 8-K.

Exhibit	
No.	<u>Description</u>
99.1	Earnings release issued by Warner Music Group Corp. on December 13, 2012.

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Warner Music Group Corp.

Date: December 13, 2012

By: /s/ Brian Roberts
Brian Roberts
Chief Financial Officer

## EXHIBIT INDEX

# Exhibit No. Description

99.1 Earnings release issued by Warner Music Group Corp. on December 13, 2012.





# WARNER MUSIC GROUP CORP. REPORTS RESULTS FOR THE FISCAL FOURTH QUARTER AND FULL YEAR ENDED SEPTEMBER 30, 2012

- Both physical and digital Recorded Music revenue grew in the quarter
- · Digital Recorded Music revenue growth more than offset physical decline in the fiscal year
- · Adjusted OIBDA and Adjusted OIBDA margin expanded in the quarter and fiscal year
- Positive Free Cash Flow of \$80 million for the quarter and \$151 million for the fiscal year

NEW YORK, December 13, 2012—Warner Music Group Corp. today announced its fourth-quarter and full-year financial results for the period ended September 30, 2012.

"We had a very productive year. Warner Music Group performed well and is positioned to capitalize on the industry's more stable recent trends", said Stephen Cooper, Warner Music Group's CEO. "Among our important achievements, we grew global digital and physical Recorded Music sales on an aggregate basis, for the quarter and the fiscal year."

"We improved Free Cash Flow significantly for both the quarter and the full fiscal year, and we nearly doubled our cash balance to \$302 million at September 30th – up by \$148 million for the fiscal year," added Brian Roberts, Warner Music Group's Executive Vice President and CFO.

### **Total WMG**

#### Total WMG Summary Results (dollars in millions)

	Mont Septe	he Three hs ended ember 30, 2012 nudited)	Mon Septe	ths ended ember 30, 2011 audited)	% Change	Mor Sep	the Twelve of this ended tember 30, 2012 naudited)	Mo Sep	the Twelve nths ended stember 30, 2011 naudited)	% <u>Change</u>
Revenue	\$	731	\$	718	2%	\$	2,780	\$	2,867	(3%)
Digital Revenue		241		210	15%		925		820	13%
Operating income (loss)		41		(21)	_		109		32	241%
Adjusted operating income (loss) (1)		49		40	23%		124		100	24%
OIBDA <sup>(1)</sup>		103		41	151%		353		290	22%
Adjusted OIBDA(1)		111		102	9%		368		358	3%
Net loss attributable to Warner Music Group Corp.		(18)		(103)	83%		(112)		(205)	45%
Adjusted net loss attributable to Warner Music Group Corp.(1)	\$	(10)	\$	(42)	76%	\$	(97)	\$	(137)	29%

<sup>1)</sup> See "Supplemental Disclosures Regarding Non-GAAP Financial Measures" at the end of this release for details regarding these measures.

#### Fourth-Quarter Results

For the quarter, revenue grew 1.8%, and 7.3% in constant-currency, as physical Recorded Music revenue and total digital revenue both grew, helped by a more robust release schedule. Constant-currency revenue growth in Japan, Germany, Italy and the U.S. was partially offset by weakness in France related to the company's concert promotion business, and declines in Latin America, Spain and the U.K. Digital revenue grew 14.8%, or 18.1% in constant-currency, and digital revenue represented 33.0% of total revenue for the quarter, compared to 29.2% in the prior-year quarter. The growth in digital revenue reflects growth in subscription/streaming services and global downloads.

Adjusted operating margin expanded 1.1 percentage points to 6.7% from 5.6%. Adjusted OIBDA grew 8.8% and Adjusted OIBDA margin expanded 1.0 percentage point to 15.2% from 14.2%. The growth in Adjusted OIBDA margin was related to the continued shift to digital in the company's Recorded Music business as well as the decline in lower-margin European concert promotion revenue. Operating income, adjusted operating income, OIBDA and Adjusted OIBDA for the quarter included \$14 million of severance charges (\$11 million in Recorded Music, \$2 million in Music Publishing and \$1 million in Corporate) compared to \$10 million of severance charges in the prior-year quarter (\$7 million in Recorded Music and \$3 million in Corporate) (the "Quarterly Severance Charges"). See below for calculations and reconciliations of OIBDA, Adjusted Operating Income and Adjusted OIBDA.

Adjusted net loss reflects the impact of a decline in interest expense, to \$56 million from \$72 million, related to the July 2011 refinancing of certain existing indebtedness in connection with the acquisition of the company by Access Industries. The refinancing in the prior-year quarter resulted in \$19 million in tender/call premiums and \$15 million of accrued interest paid in connection with the debt obligations repaid in full. See below for calculations and reconciliations of Adjusted Net Income (Loss).

As of September 30, 2012, the company reported a cash balance of \$302 million, total long-term debt of \$2.21 billion and net debt (total long-term debt minus cash) of \$1.90 billion.

Cash provided by operating activities was \$102 million compared to cash used in operating activities of \$34 million in the prior-year quarter. Free Cash Flow, defined below, was \$80 million compared to negative \$52 million in the prior-year quarter. The primary factors impacting the comparison of Free Cash Flow were the prior-year quarter's \$46 million in expenses related to the acquisition of the company by Access Industries in July 2011 (the vast majority of which were paid in the fourth quarter of fiscal year 2011) and the \$34 million in cash paid for tender/call premiums and interest in connection with the July 2011 refinancing.

#### Full-Year Results

For the fiscal year, growth in digital revenue more than offset physical revenue declines in the company's Recorded Music business. However, this net growth was more than offset by declines in Artist Services and Expanded Rights revenue, Recording Music licensing revenue and Music Publishing revenue. Digital revenue grew 12.8%, or 14.1% in constant-currency, and represented 33.3% of total revenue, compared to 28.6% in the prior year.

Adjusted operating margin expanded 1.0 percentage point to 4.5% from 3.5% in the prior year. Adjusted OIBDA grew 2.8% and Adjusted OIBDA margin expanded 0.7 percentage points to 13.2% from 12.5% in the prior year. Operating income, adjusted operating income, OIBDA and Adjusted OIBDA in the fiscal year included \$42 million of severance charges (\$35 million in Recorded Music, \$4 million in Music Publishing and \$3 million in Corporate) compared to \$38 million of severance charges in the prior fiscal year (\$24 million in Recorded Music, \$6 million in Music Publishing and \$8 million in Corporate) (the "Fiscal-Year Severance Charges").

Adjusted net loss reflects an increase in interest expense, to \$225 million from \$213 million, as a result of the July 2011 refinancing of certain existing indebtedness in connection with the acquisition of the company by Access Industries, which resulted in new debt obligations which were issued with higher interest rates.

Cash provided by operating activities was \$209 million compared to cash used in operating activities of \$52 million in the prior fiscal year. Free Cash Flow was \$151 million, compared to negative \$221 million in fiscal year 2011. The primary factors impacting the comparison in Free Cash Flow between the fiscal years were the prior fiscal year's \$53 million in expenses related to the acquisition of the company by Access Industries (the vast majority of which were paid in the fiscal year) and \$41 million in cash paid for tender/call premiums and interest, largely driven by the July 2011 refinancing in connection with the acquisition of the company by Access Industries.

#### Recorded Music

Recorded Music Summary Results
(dollars in millions)

	Mon Septe	the Three ths ended ember 30, 2012 audited)	Mont Septe	he Three hs ended mber 30, 011	% <u>Change</u>	Mo Sep	the Twelve onths ended otember 30, 2012 naudited)	Mon Sept	the Twelve of the ended dember 30, 2011	% <u>Change</u>
Revenue	\$	605	\$	582	4%	\$	2,275	\$	2,342	(3%)
Digital Revenue		222		194	14%		864		768	13%
Operating income (loss)		35		13	169%		120		110	9%
Adjusted operating income (loss) (1)		35		21	67%		120		118	2%
OIBDA <sup>(1)</sup>		77		54	43%		283		282	_
Adjusted OIBDA(1)	\$	77	\$	62	24%	\$	283	\$	290	(2%)

<sup>(1)</sup> See "Supplemental Disclosures Regarding Non-GAAP Financial Measures" at the end of this release for details regarding these measures.

#### Fourth-Quarter Results

The company's Recorded Music business experienced growth in both physical and digital revenue due to a more robust release schedule. Recorded Music digital revenue grew 14.4%, or 17.5% in constant-currency, and represented 36.7% of total Recorded Music revenue, compared to 33.3% in the prior-year quarter, as subscription/streaming and download revenue were both strong. Domestic Recorded Music digital revenue was \$130 million, or 57.3% of total domestic Recorded Music revenue, compared to 47.6% in the prior-year quarter. Artist Services and Expanded Rights revenue declined, driven primarily by the decline in tours in the company's European concert promotion business, particularly in France. Major sellers included Kobukuro, Tatsuro Yamashita, Green Day, Superfly and Muse.

Recorded Music adjusted operating margin expanded 2.2 percentage points to 5.8% from 3.6% in the prior-year quarter. Recorded Music Adjusted OIBDA grew 24.2% and

Recorded Music Adjusted OIBDA margin expanded 2.0 percentage points to 12.7% from 10.7% in the prior-year quarter related to revenue growth in Japan, which is typically a higher-margin territory. Operating income, adjusted operating income, OIBDA and Adjusted OIBDA reflect the impact of the Quarterly Severance Charges.

#### Full-Year Results

Growth in digital revenue more than offset the decline in physical revenue on a global basis. This marks the first fiscal year in five years where physical and digital sales grew on a combined basis. However, this growth was more than offset by declines in Artist Services and Expanded Rights revenue and Recorded Music licensing revenue. The decline in Artist Services and Expanded Rights revenue primarily relates to a decline in tours in the company's European concert promotion business, particularly in France. Digital Recorded Music revenue grew 12.5%, or 13.7% in constant-currency, and represented 38.0% of Recorded Music revenue for the fiscal year, up from 32.8% in fiscal year 2011. Domestic Recorded Music digital revenue amounted to \$489 million, or 53.8% of total domestic Recorded Music revenue, marking the first time digital revenue represented more than half of domestic Recorded Music revenue for the fiscal year. Major sellers across physical and digital formats included Michael Bublé, Kobukuro, Flo Rida, Tatsuro Yamashita and fun.

Recorded Music adjusted operating margin expanded 0.3 percentage points to 5.3% from 5.0% in the prior year. Recorded Music Adjusted OIBDA declined 2.4%, in line with the decline in revenue, while Recorded Music Adjusted OIBDA margin was flat at 12.4%. Operating income, adjusted operating income, OIBDA and Adjusted OIBDA reflect the impact of the Fiscal-Year Severance Charges.

#### **Music Publishing**

Music Publishing	Summary Results
(dollars in million	-)

	For the Months September 201	ended per 30, 2	Montl Septer	ne Three hs ended mber 30, 011 udited)	% <u>Change</u>	Mont Septe	the Twelve ths ended ember 30, 2012 audited)	Mont Septe	ne Twelve this ended mber 30, 011 udited)	% <u>Change</u>
Revenue	\$	133	\$	141	(6%)	\$	524	\$	544	(4%)
Digital Revenue		22		17	29%		67		60	12%
Operating income (loss)		37		40	(8%)		85		73	16%
Adjusted operating income (loss) (1)		37		43	(14%)		85		76	12%
OIBDA <sup>(1)</sup>		54		57	(5%)		152		147	3%
Adjusted OIBDA(1)	\$	54	\$	60	(10%)	\$	152	\$	150	1%

<sup>(1)</sup> See "Supplemental Disclosures Regarding Non-GAAP Financial Measures" at the end of this release for details regarding these measures.

#### Fourth-Quarter Results

Music Publishing revenue declined 5.7%, but grew 0.8% in constant-currency. Digital revenue grew 29.4% while mechanical revenue declined 3.2%, but grew 7.1% in constant-currency as result of the timing of certain society collections. Synchronization revenue declined 10.7%, or 3.8% in constant-currency, reflecting lower video game revenue. Performance revenue declined 13.1%, or 7.0% on constant-currency, partially due to an industry-wide reduction in U.S. radio license fees as mentioned last quarter.

Music Publishing adjusted operating margin contracted 2.7 percentage points to 27.8% from 30.5% in the prior-year quarter. Music Publishing Adjusted OIBDA declined 10.0%

and Music Publishing Adjusted OIBDA margin contracted 2.0 percentage points to 40.6% from 42.6% related to revenue mix. Operating income, adjusted operating income, OIBDA and Adjusted OIBDA reflect the impact of the Quarterly Severance Charges.

#### Full-Year Results

The decrease in Music Publishing revenue was driven by an expected decrease in mechanical revenue due to the ongoing digital transition in the recorded music industry as well as a decrease in performance revenue, partially due to an industry-wide reduction in U.S. radio license fees. This was partially offset by an increase in digital revenue, while synchronization revenue declined slightly, but grew in constant-currency. Digital Music Publishing revenue represented 12.8% of total Music Publishing revenue in the fiscal year, compared to 11.0% in fiscal year 2011.

Music Publishing adjusted operating margin was 16.2%, up 2.2 percentage points from 14.0% in fiscal year 2011. Music Publishing Adjusted OIBDA grew 1.3% while Music Publishing Adjusted OIBDA margin was 29.0%, up 1.4 percentage points from 27.6% in the prior year. The increase in Adjusted OIBDA margin reflects a more disciplined A&R investment and acquisition strategy focused on higher-margin assets. Operating income, adjusted operating income, OIBDA and Adjusted OIBDA reflect the impact of the Fiscal-Year Severance Charges.

Financial details for the quarter and fiscal year can be found in the company's Annual Report on Form 10-K, for the period ended September 30, 2012, filed today with the Securities and Exchange Commission.

This morning, management will be hosting a conference call to discuss the results at 8:30 A.M. EST. The call will be webcast on www.wmg.com.

#### **About Warner Music Group**

With its broad roster of new stars and legendary artists, Warner Music Group is home to a collection of the best-known record labels in the music industry including Asylum, Atlantic, East West, Elektra, Nonesuch, Reprise, Rhino, Roadrunner, Rykodisc, Sire, Warner Bros. and Word, as well as Warner/Chappell Music, one of the world's leading music publishers, with a catalog of more than one million copyrights worldwide.

#### "Safe Harbor" Statement under Private Securities Litigation Reform Act of 1995

This communication includes forward-looking statements that reflect the current views of Warner Music Group about future events and financial performance. Words such as "estimates," "expects," "anticipates," "projects," "plans," "intends," "believes," "forecasts" and variations of such words or similar expressions that predict or indicate future events or trends, or that do not relate to historical matters, identify forward-looking statements. All forward-looking statements are made as of today, and we disclaim any duty to update such statements. Our expectations, beliefs and projections are expressed in good faith and we believe there is a reasonable basis for them. However, we cannot assure you that management's expectations, beliefs and projections will result or be achieved. Investors should not rely on forward-looking statements because they are subject to a variety of risks, uncertainties, and other factors that could cause actual results to differ materially from our expectations. Please refer to our Form 10-K, Form 10-Qs and our other filings with the U.S. Securities and Exchange Commission concerning factors that could cause actual results to differ materially from those described in our forward-looking statements.

We maintain an Internet site at <a href="www.wmg.com">www.wmg.com</a>. We use our website as a channel of distribution of material company information. Financial and other material information regarding Warner Music Group is routinely posted on and accessible at <a href="http://investors.wmg.com">http://investors.wmg.com</a>. In addition, you may automatically receive email alerts and other information about Warner Music Group by enrolling your email by visiting the "email alerts" section at <a href="http://investors.wmg.com">http://investors.wmg.com</a>. Our website and the information posted on it or connected to it shall not be deemed to be incorporated by reference into this communication.

#### **Explanation of Presentation**

The following tables set forth our results of operations as reported in our condensed consolidated financial statements in accordance with accounting principles generally accepted in the United States of America ("GAAP"). GAAP requires that we separately present our Predecessor and Successor periods results. Management believes reviewing our operating results for the three and twelve months ended September 30, 2011 by combining the results of the Predecessor and Successor periods is more useful in identifying any trends in, or reaching conclusions regarding, our overall operating performance. Accordingly, the tables below present the non-GAAP combined results for the three and twelve months ended September 30, 2011, which is also the period we compare when computing percentage change from prior year, as we believe this presentation provides the most meaningful basis for comparison of our results and it is how management reviews operating performance. The combined operating results may not reflect the actual results we would have achieved had the acquisition by Access Industries closed prior to July 20, 2011 and may not be predictive of future results of operations.

Figure 1. Warner Music Group Corp. - Consolidated Statements of Operations, Three & Twelve Months Ended 9/30/12 versus 9/30/11 (dollars in millions)

		Successor	r		ı	Pre	decessor			
	Ended	Three Months September 30, 2012	From July 20, 2011 through September 30, 2011 (unaudited)			From July 1, 2011 through July 19, 2011 (unaudited)		For the Combined Three Months ended September 30, 2011 (unaudited)		% Change
Revenues	(u <b>\$</b>	naudited)	(un	audited) 556		\$ (un	audited) 162	\$ (u	naudited) 718	2%
Costs and expenses:	Ψ	,01	Ψ	220		Ψ	102	Ψ	,10	270
Cost of revenues		(368)		(288)			(92)		(380)	(3%)
Selling, general and administrative expenses		(274)		(186)			(76)		(262)	5%
Merger transaction costs				(10)			(36)		(46)	(100%)
Amortization of intangible assets		(48)		(38)			(13)		(51)	(6%)
Total costs and expenses	\$	(690)	\$	(522)		\$	(217)	\$	(739)	(7%)
Operating income (loss)	\$	41	\$	34		\$	(55)	\$	(21)	
Interest expense, net	Ψ	(56)	Ψ	(62)		Ψ	(10)	Ψ	(72)	(22%)
Other income, net		2		—			_			
Loss before income taxes	\$	(13)	\$	(28)		\$	(65)	\$	(93)	(86%)
Income tax expense	Ψ	(4)	Ψ	(3)		Ψ	(7)	Ψ	(10)	(60%)
Net loss	\$	(17)	\$	(31)		\$	(72)	\$	(103)	(83%)
Less: income attributable to noncontrolling	Ψ	(17)	Ψ	(31)		Ψ	(12)	Ψ	(103)	(0370)
interest		(1)		_			_		_	_
Net loss attributable to Warner Music		(								
Group Corp.	\$	(18)	\$	(31)		\$	(72)	\$	(103)	(83%)
		Successor		om July		Pre	decessor			
	Mo <u>Septer</u> (u	the Twelve nths Ended nber 30, 2012 naudited)	th Sept	20, 2011 brough ember 30, 2011 audited)		2010 J	October 1, through uly 19, 2011 audited)	Twelve Septen	ne Combined Months ended hber 30, 2011 naudited)	% Change
Revenues	\$	2,780	\$	556		\$	2,311	\$	2,867	(3%)
Costs and expenses:										
Cost of revenues		(1,459)		(288)			(1,261)		(1,549)	(6%)
Selling, general and administrative expenses		(1,019)		(186)			(831)		(1,017)	_
Merger transaction costs				(10)			(43)		(53)	(100%)
Amortization of intangible assets		(193)		(38)			(178)		(216)	(11%)
Total costs and expenses	\$	(2,671)	\$	(522)		\$	(2,313)	\$	(2,835)	(6%)
Operating income (loss)	\$	109	\$	34		\$	(2)	\$	32	
Interest expense, net		(225)		(62)			(151)		(213)	6%
0.1					1		_		-	COO/

\$

\$

(28)

(3)

(31)

(31)

(108)

(109)

\$

(1)

(3)

(112)

(148)

(27)

(175)

1

(174)

\$

Other income, net

Income tax expense

Group Corp.

Net loss

Loss before income taxes

Less: (income) loss attributable to noncontrolling interest

Net loss attributable to Warner Music

60%

(39%)

(97%)

(47%)

(45%)

(176)

(30)

(206)

1

(205)

 $Figure\ 2.\ Warner\ Music\ Group\ Corp.\ -\ Consolidated\ Balance\ Sheets\ as\ of\ 9/30/12\ and\ 09/30/11\ (dollars\ in\ millions)$ 

	Septer 2	mber 30,	Sept	ember 30,	% Change
Assets					
Current assets					
Cash and equivalents	\$	302	\$	154	96%
Accounts receivable, less allowance of \$63 and \$40 million		398		385	3%
Inventories		28		29	(3%)
Royalty advances expected to be recouped within one year		116		135	(14%)
Deferred tax assets		51		54	(6%)
Other current assets		44		45	(2%)
Total current assets	\$	939	\$	802	17%
Royalty advances expected to be recouped after one year		142		173	(18%)
Property, plant & equipment, net		152		182	(16%)
Goodwill		1,380		1,372	1%
Intangible assets subject to amortization, net		2,499		2,678	(7%)
Intangible assets not subject to amortization		102		102	_
Other assets		64	_	71	(10%)
Total assets	\$	5,278	\$	5,380	(2%)
Liabilities and Equity					
Current liabilities					
Accounts payable	\$	156	\$	165	(5%)
Accrued royalties		997		974	2%
Accrued liabilities		258		217	19%
Accrued interest		89		5 5	62%
Deferred revenue		101		101	_
Other current liabilities		5		10	(50%)
Total current liabilities	\$	1,606	\$	1,522	6%
T 114		2.206		-	
Long-term debt		2,206		2,217	(00/)
Deferred tax liabilities		375		411	(9%)
Other noncurrent liabilities		147		148	(1%)
Total liabilities	\$	4,334	\$	4,298	1%
Equity:					
Common stock (\$0.001 par value; 10,000 shares authorized; 1,000 shares issued and					
outstanding)		_		_	_
Additional paid-in capital		1,129		1,129	
Accumulated deficit		(143)		(31)	_
Accumulated other comprehensive loss, net		(59)		(33)	<u>79</u> %
Total Warner Music Group Corp. equity	\$	927	\$	1,065	(13%)
Noncontrolling interest		17		17	
Total equity		944		1,082	(13%)
Total liabilities and equity	\$	5,278	\$	5,380	(2 <mark>%</mark> )

Figure 3. Warner Music Group Corp. - Summarized Statements of Cash Flows, Three & Twelve Months Ended 9/30/12 versus 9/30/11 (dollars in millions)

	Successor From July 20, For the Three 2011 Months Ended through September 30, 2012 2011 (unaudited) (unaudited)	From July 1, 2011 through July 19, 2011 (unaudited)	For the Combined Three Months ended September 30, 2011 (unaudited)
Net cash provided by (used in) operating activities	\$ 102 \$ (64)	\$ 30	\$ (34)
Net cash used in investing activities	(22) (1,292)	(4)	(1,296)
Net cash (used in) provided by financing activities	(1) 1,199	_	1,199
Effect of foreign currency exchange rates on cash	4(8)	3	(5)
Net increase (decrease) in cash and equivalents	\$ 83 \( \)\$ (165)	\$ 29	\$ (136)
	Successor From July 20, 20, For the Twelve 2011 Months Ended through September 30, 2012 2011 (unaudited) (unaudited)	From October 1, 2010 through July 19, 2011 (unaudited)	For the Combined Twelve Months ended September 30, 2011 (unaudited)
Net cash provided by (used in) operating activities	\$ 209 \$ (64)	\$ 12	\$ (52)
Net cash used in investing activities	(58) (1,292)	(155)	(1,447)
Net cash (used in) provided by financing activities	(3) 1,199	5	1,204
Effect of foreign currency exchange rates on cash	(8)	18	10
Net increase (decrease) in cash and equivalents	\$ 148 \$ (165)	<b>\$</b> (120)	\$ (285)

#### **Supplemental Disclosures Regarding Non-GAAP Financial Measures**

We evaluate our operating performance based on several factors, including the following non-GAAP financial measures:

#### **OIBDA**

OIBDA reflects our operating income before non-cash depreciation of tangible assets, non-cash amortization of intangible assets and non-cash impairment charges to reduce the carrying value of goodwill and intangible assets. We consider OIBDA to be an important indicator of the operational strengths and performance of our businesses, and believe the presentation of OIBDA helps improve the ability to understand our operating performance and evaluate our performance in comparison to comparable periods. However, a limitation of the use of OIBDA as a performance measure is that it does not reflect the periodic costs of certain capitalized tangible and intangible assets used in generating revenue in our businesses. Accordingly, OIBDA should be considered in addition to, not as a substitute for, operating income, net (loss) income and other measures of financial performance reported in accordance with GAAP. In addition, OIBDA, as we calculate it, may not be comparable to similarly titled measures employed by other companies.

 $Figure\ 4.\ Warner\ Music\ Group\ Corp.\ -\ Reconciliation\ of\ OIBDA\ to\ Net\ Loss,\ Three\ \&\ Twelve\ Months\ Ended\ 9/30/12\ versus\ 9/30/11\ (dollars\ in\ millions)$ 

		Succe			ecessor		e Combined	
	Ended S	Three Months eptember 30, 2012	From July 20, 2011 through September 30, 2011	throug 2	ıly 1, 2011 h July 19, 011	Septe	Ionths ended ember 30, 2011	% Change
OIBDA	(un	audited)	(unaudited) \$ 81	(una	udited) (40)	(un	audited) 41	
Depreciation expense	Φ	(14)	(9)	Ф	(2)	Ф	(11)	27%
Amortization expense		(48)	(38)		(13)		(51)	(6%)
Operating income (loss)	\$	41		\$	(55)	\$	(21)	(0/0)
Interest expense, net	φ	(56)	(62)	Ф	(10)	φ	(72)	(22%)
Other income, net		2	(02)		—		(72) —	(2270) —
Loss before income taxes	\$	(13)	\$ (28)	\$	(65)	\$	(93)	(86%)
Income tax expense	Ψ	(4)	(3)	Ψ	(7)	Ψ	(10)	(60%)
Net loss	\$	(17)		\$	(72)	\$	(103)	(83%)
Less: loss attributable to	Ψ	(17)	ψ (31)	Ψ	(12)	Ψ	(103)	(0370)
noncontrolling interest		(1)	_		_		_	
Net loss attributable to Warner								
Music Group Corp.	\$	(18)	\$ (31)	\$	(72)	\$	(103)	(83%)
	Ended S	Succe welve Months eptember 30, 2012	From July 20, 2011 through September 30, 2011	From C 2 throug 2	ecessor October 1, 010 h July 19, 011	Twelve M	e Combined Months ended ember 30, 2011	% Change
OIBDA	Ended S	welve Months	From July 20, 2011 through September 30, 2011 (unaudited)	From C 2 throug 2	October 1, 010 h July 19,	Twelve M	Months ended ember 30,	<u>% Change</u> 22%
OIBDA Depreciation expense	Ended S	welve Months eptember 30, 2012 audited)	From July 20, 2011 through September 30, 2011 (unaudited)	From C 2 throug 2 (una	October 1, 010 h July 19, 011 udited)	Twelve M Septo (un	Months ended ember 30, 2011 audited)	
	Ended S	Swelve Months eptember 30, 2012 audited)	From July 20, 2011 through September 30, 2011 (unaudited) \$ 81	From C 2 throug 2 (una	october 1, 010 h July 19, 011 udited) 209	Twelve M Septo (un	Months ended ember 30, 2011 audited)	22%
Depreciation expense	Ended S	welve Months eptember 30, 2012 audited) 353 (51)	From July 20, 2011 through September 30, 2011 (unaudited) \$ 81 (9)	From C 2 throug 2 (una	October 1, 010 h July 19, 011 udited) 209 (33)	Twelve M Septo (un	Months ended ember 30, 2011 audited) 290 (42)	22% 21%
Depreciation expense Amortization expense	Ended S (un.	welve Months eptember 30, 2012 audited) 353 (51) (193)	From July 20, 2011 through September 30, 2011 (unaudited)  \$ 81 (9) (38)	From C 2 throug 2 (una	October 1, 010 h July 19, 011 udited) 209 (33) (178)	Twelve N Septo (un \$	Months ended ember 30, 2011 audited) 290 (42) (216)	22% 21%
Depreciation expense Amortization expense Operating income (loss)	Ended S (un.	welve Months eptember 30, 2012 audited) 353 (51) (193) 109	From July 20, 2011 through September 30, 2011 (unaudited)  \$ 81 (9) (38) \$ 34	From C 2 throug 2 (una	October 1, 010 h July 19, 011 udited) 209 (33) (178) (2)	Twelve N Septo (un \$	Months ended ember 30, 2011 audited) 290 (42) (216) 32	22% 21% (11%)
Depreciation expense Amortization expense Operating income (loss) Interest expense, net	Ended S (un.	welve Months eptember 30, 2012  audited)  353  (51)  (193)  109  (225)	From July 20, 2011 through September 30, 2011 (unaudited) \$ 81 (9) (38) \$ 34 (62)	From C 2 throug 2 (una	October 1, 010 011 011 udited) 209 (33) (178) (2) (151)	Twelve N Septo (un \$	Months ended ember 30, 2011 audited) 290 (42) (216) 32 (213)	22% 21% (11%) — 6%
Depreciation expense Amortization expense Operating income (loss) Interest expense, net Other income, net	S S	welve Months eptember 30, 2012 audited) 353 (51) (193) 109 (225) 8	From July 20, 2011 through September 30, 2011 (unaudited) \$ 81 (9) (38) \$ 34 (62)	From C 2 throug 2 (una \$	Cotober 1, 010 h July 19, 011 udited) 209 (33) (178) (2) (151) 5	Septo (un	Months ended ember 30, 2011  290  (42)  (216)  32  (213)  5	22% 21% (11%) — 6% 60%
Depreciation expense Amortization expense Operating income (loss) Interest expense, net Other income, net Loss before income taxes	S S	welve Months eptember 30, 2012  audited)  353  (51)  (193)  109  (225)  8  (108)	From July 20, 2011 through September 30, 2011 (unaudited) \$ 81 (9) (38) \$ 34 (62) — \$ (28)	From C 2 throug 2 (una \$	Cotober 1, 010 010 111 1209 (33) (178) (2) (151) 5 (148)	Septo (un	Months ended ember 30, 2011 audited) 290 (42) (216) 32 (213) 5 (176)	22% 21% (11%) — 6% 60% (39%)
Depreciation expense Amortization expense Operating income (loss) Interest expense, net Other income, net Loss before income taxes Income tax expense	S S	welve Months eptember 30, 2012  audited)  353  (51)  (193)  109  (225)  8  (108)	From July 20, 2011 through September 30, 2011 (unaudited) \$ 81 (9) (38) \$ 34 (62) \$ (28)	From C 2 throug 2 (una \$	Cotober 1, 010 h July 19, 011 uudited) 209 (33) (178) (2) (151) 5 (148) (27)	Septe	Months ended ember 30, 2011  290  (42)  (216)  32  (213)  5  (176)  (30)	22% 21% (11%) — 6% 60% (39%) (97%)
Depreciation expense Amortization expense Operating income (loss) Interest expense, net Other income, net Loss before income taxes Income tax expense Net loss Less: (income) loss attributable to	S S	welve Months eptember 30, 2012 2012 353 (51) (193) 109 (225) 8 (108) (1) (109)	From July 20, 2011 through September 30, 2011 (unaudited) \$ 81 (9) (38) \$ 34 (62) \$ (28)	From C 2 throug 2 (una \$	Cotober 1, 010 h July 19, 011 uudited) 209 (33) (178) (2) (151) 5 (148) (27)	Septe	Months ended ember 30, 2011  290  (42)  (216)  32  (213)  5  (176)  (30)	22% 21% (11%) — 6% 60% (39%) (97%)

Figure 5. Warner Music Group Corp. - Reconciliation of Segment Operating Income to OIBDA, Three & Twelve Months Ended 9/30/12 versus 9/30/11 (dollars in millions)

	Month Septer 2 (una	ne Three as Ended mber 30, 012 udited)	From July 20, 20 through September 2011 (unaudited)	r 30,	From thro	July 1, 2011 ugh July 19, 2011 naudited)	Three M Septe 2 (una	Combined onths ended mber 30, 2011	% Change
Total WMG operating income - GAAP	\$	41	\$	34	\$	(55)	\$	(21)	_
Depreciation and amortization expense		62		47		15		62	
Total WMG OIBDA	\$	103	\$	81	\$	(40)	\$	41	
Recorded Music operating income - GAAP	\$	35	\$	17	\$	(4)	\$	13	
Depreciation and amortization expense		42		31		10		41	2%
Recorded Music OIBDA	\$	77	\$	48	\$	6	\$	54	43%
Music Publishing operating income - GAAP	\$	37	\$	39	\$	1	\$	40	(8%)
Depreciation and amortization expense		17		12		5		17	_
Music Publishing OIBDA	\$	54	\$	51	\$	6	\$	57	(5%)
	Month Septer	e Twelve as Ended mber 30, 012 udited)	From July 20, 20 through September 2011 (unaudited)		Fron	redecessor 1 October 1, 2010 ugh July 19, 2011 naudited)	Twelve M Septe	Combined Ionths ended mber 30, 2011 udited)	% Change
Total WMG operating income - GAAP	\$	109	\$	34	\$	(2)	\$	32	_
Depreciation and amortization expense		244		47		211		258	(5%)
Total WMG OIBDA	\$	353	\$	81	\$	209	\$	290	22%
Recorded Music operating income - GAAP	\$	120	\$	17	\$	93	\$	110	9%
Depreciation and amortization expense		163		31		141		172	(5%)
Recorded Music OIBDA	\$	283	\$	48	\$	234	\$	282	<u>=</u>
Music Publishing operating income -	•						Φ.		
GAAP	\$	85	\$	39	\$	34	\$	73	16%
Depreciation and amortization expense		67		12		62		74	<u>(9</u> %)
Music Publishing OIBDA	\$	152	<b>\$</b>	51	\$	96	\$	147	3%

#### Adjusted Operating Income, Adjusted OIBDA and Adjusted Net Income (Loss)

Adjusted operating income, adjusted OIBDA and adjusted net (loss) income is operating income, OIBDA and net (loss) income, respectively, adjusted to exclude the impact of certain items that affect comparability ("Factors Affecting Comparability"). Factors affecting period-to-period comparability of the unadjusted measures in fiscal year 2012 included expenses related to our acquisition by Access Industries, share-based compensation expense, which existed in fiscal year 2011 but not 2012, as well as expenses incurred in relation to the sale of EMI. We use adjusted operating income, adjusted OIBDA and adjusted net loss to evaluate our actual operating performance. We believe that the adjusted results provide relevant and useful information for investors because they clarify our actual operating performance, make it easier to compare our results with those of other companies in our industry and allow investors to review performance in the same way as our management. Since these are not measures of performance calculated in accordance with GAAP, they should not be considered in isolation of, or as a substitute for, operating income, OIBDA and net loss attributable to WMG as indicators of operating performance, and they may not be comparable to similarly titled measures employed by other companies.

Figure 6. Warner Music Group Corp. - Reconciliation of Reported Results to Adjusted Results, Three and Twelve Months 9/30/12 and 9/30/11 (dollars in millions)

#### For the Three Months ended September 30, 2012

Adjusted Results

	Total WMG Operating Income	Recorded Music Operating Income	Music Publishing Operating Income	Total WMG OIBDA	Recorded Music OIBDA	Music Publishing OIBDA	Net loss attributable to Warner Music Group Corp.
Reported Results	(unaudited) \$ 41	(unaudited) \$ 35	(unaudited) \$ 37	(unaudited) \$ 103	(unaudited) \$ 77	(unaudited) \$ 54	(unaudited) \$ (18)
Factors Affecting Comparability:	Ψ 41	ψ 33	Ψ 31	ψ 103	Ψ //	Ψ	ψ (10)
EMI Sale-Related Expenses (1)	8	_	_	8	_	_	8
Adjusted Results	\$ 49	\$ 35	\$ 37	\$ 111	\$ 77	\$ 54	\$ (10)
For the Three Months ended September 30, 201	<u>11</u>						
	Total WMG Operating Income (unaudited)	Recorded Music Operating Income (unaudited)	Music Publishing Operating Income (unaudited)	Total WMG <u>OIBDA</u> (unaudited)	Recorded Music OIBDA (unaudited)	Music Publishing OIBDA (unaudited)	Net loss attributable to Warner Music Group Corp. (unaudited)
Reported Results	\$ (21)	\$ 13	\$ 40	\$ 41	\$ 54	\$ 57	\$ (103)
Factors Affecting Comparability:	. (==)						. (1.0)
Acquisition Expenses <sup>(2)</sup>	46	_	2	46	_	2	46
Share-Based Compensation Expense (3)	14	8	1	14	8	1	14
EMI Sale-Related Expenses(1)	1	_	_	1	_	_	1
-	Φ 10	\$ 21	\$ 43	\$ 102	\$ 62	\$ 60	\$ (42)
Adjusted Results  For the Twelve Months ended September 30, 20	\$ 40 012	\$ 21	Ψ 13	ψ 102	Ψ 02	<u> </u>	<u>· · · · · · · · · · · · · · · · · · · </u>
For the Twelve Months ended September 30, 20	Total WMG Operating Income (unaudited)	Recorded Music Operating Income (unaudited)	Music Publishing Operating Income (unaudited)	Total WMG <u>OIBDA</u> (unaudited)	Recorded Music OIBDA (unaudited)	Music Publishing OIBDA (unaudited)	Net loss attributable to Warner Music Group Corp. (unaudited)
For the Twelve Months ended September 30, 20 Reported Results	Total WMG Operating Income	Recorded Music Operating Income	Music Publishing Operating Income	Total WMG OIBDA	Recorded Music OIBDA	Music Publishing OIBDA	Net loss attributable to Warner Music Group Corp. (unaudited)
For the Twelve Months ended September 30, 20  Reported Results Factors Affecting Comparability:	Total WMG Operating Income (unaudited)	Recorded Music Operating Income (unaudited)	Music Publishing Operating Income (unaudited)	Total WMG <u>OIBDA</u> (unaudited)	Recorded Music <u>OIBDA</u> (unaudited)	Music Publishing OIBDA (unaudited)	Net loss attributable to Warner Music Group Corp. (unaudited)
For the Twelve Months ended September 30, 20  Reported Results Factors Affecting Comparability: Acquisition Expenses <sup>(2)</sup>	Total WMG Operating Income (unaudited) \$ 109	Recorded Music Operating Income (unaudited)	Music Publishing Operating Income (unaudited)	Total WMG OIBDA (unaudited) \$ 353	Recorded Music <u>OIBDA</u> (unaudited)	Music Publishing OIBDA (unaudited)	Net loss attributable to Warner Music Group Corp. (unaudited) \$ (112)
For the Twelve Months ended September 30, 20  Reported Results Factors Affecting Comparability:	Total WMG Operating Income (unaudited) \$ 109	Recorded Music Operating Income (unaudited)	Music Publishing Operating Income (unaudited)	Total WMG OIBDA (unaudited) \$ 353	Recorded Music <u>OIBDA</u> (unaudited)	Music Publishing OIBDA (unaudited)	Net loss attributable to Warner Music Group Corp. (unaudited) \$ (112)
Reported Results Factors Affecting Comparability: Acquisition Expenses(2) EMI Sale-Related Expenses(1)	Total WMG Operating Income (unaudited) \$ 109	Recorded Music Operating Income (unaudited) \$ 120	Music Publishing Operating Income (unaudited) \$ 85	Total WMG OIBDA (unaudited) \$ 353	Recorded Music OIBDA (unaudited) \$ 283	Music Publishing OIBDA (unaudited) \$ 152	Net loss attributable to Warner Music Group Corp. (unaudited) \$ (112)
Reported Results Factors Affecting Comparability: Acquisition Expenses <sup>(2)</sup> EMI Sale-Related Expenses <sup>(1)</sup> Adjusted Results	Total WMG Operating Income (unaudited) \$ 109  1 14 \$ 124  O11  Total WMG Operating Income	Recorded Music Operating Income (unaudited) \$ 120  \$ 120  Recorded Music Operating Income	Music Publishing Operating Income (unaudited) \$ 85  \$ 85  Music Publishing Operating Income	Total WMG OIBDA (unaudited) \$ 353  1 14 \$ 368	Recorded Music OIBDA (unaudited) \$ 283  \$ 283  Recorded Music OIBDA	Music Publishing OIBDA (unaudited) \$ 152  \$ 152  Music Publishing OIBDA	Net loss attributable to Warner Music Group Corp. (unaudited) \$ (112) \$ 14 \$ (97) \$ Net loss attributable to Warner Music Group Corp. (unaudited)
Reported Results Factors Affecting Comparability:     Acquisition Expenses(2)     EMI Sale-Related Expenses(1) Adjusted Results  For the Twelve Months ended September 30, 20	Total WMG Operating Income (unaudited) \$ 109  1 14 \$ 124  O11  Total WMG Operating Income (unaudited)	Recorded Music Operating Income (unaudited) \$ 120  \$ 120  Recorded Music Operating Income (unaudited)	Music Publishing Operating Income (unaudited) \$ 85	Total WMG OIBDA (unaudited) \$ 353  1 14 \$ 368	Recorded Music OIBDA (unaudited) \$ 283  \$ 283  Recorded Music OIBDA (unaudited)	Music Publishing OIBDA (unaudited) \$ 152  \$ 152  Music Publishing OIBDA (unaudited)	Net loss attributable to Warner Music Group Corp. (unaudited) \$ (112) \$ 14 \$ (97) \$ Net loss attributable to Warner Music Group Corp. (unaudited)
Reported Results Factors Affecting Comparability:     Acquisition Expenses(2)     EMI Sale-Related Expenses(1) Adjusted Results  For the Twelve Months ended September 30, 20  Reported Results	Total WMG Operating Income (unaudited) \$ 109  1 14 \$ 124  O11  Total WMG Operating Income (unaudited)	Recorded Music Operating Income (unaudited) \$ 120  \$ 120  Recorded Music Operating Income (unaudited)	Music Publishing Operating Income (unaudited) \$ 85	Total WMG OIBDA (unaudited) \$ 353  1 14 \$ 368	Recorded Music OIBDA (unaudited) \$ 283  \$ 283  Recorded Music OIBDA (unaudited)	Music Publishing OIBDA (unaudited) \$ 152  \$ 152  Music Publishing OIBDA (unaudited)	Net loss attributable to Warner Music Group Corp. (unaudited) \$ (112) \$ 1 4 \$ (97) \$ Net loss attributable to Warner Music Group Corp. (unaudited)
Reported Results Factors Affecting Comparability:     Acquisition Expenses(2)     EMI Sale-Related Expenses(1) Adjusted Results  For the Twelve Months ended September 30, 20  Reported Results  Reported Results  Factors Affecting Comparability:	Total WMG Operating Income (unaudited) \$ 109  1 14 \$ 124  O11  Total WMG Operating Income (unaudited) \$ 32	Recorded Music Operating Income (unaudited) \$ 120  \$ 120  Recorded Music Operating Income (unaudited) \$ 110	Music Publishing Operating Income (unaudited) \$ 85	Total WMG OIBDA (unaudited) \$ 353  1 14 \$ 368  Total WMG OIBDA (unaudited) \$ 290	Recorded Music OIBDA (unaudited) \$ 283  \$ 283  Recorded Music OIBDA (unaudited)	Music Publishing OIBDA (unaudited) \$ 152  \$ 152  Music Publishing OIBDA (unaudited) \$ 147	Net loss attributable to Warner Music Group Corp. (unaudited) \$ (112) \$ 1 4 \$ (97) \$ Net loss attributable to Warner Music Group Corp. (unaudited) \$ (205)

(1) Adjusted Results for the three months and twelve months ended September 30, 2012 exclude \$8 million (all corporate) and \$14 million (all corporate), respectively, and for the three months and twelve months ended September 30, 2011 exclude \$1 million (all corporate) in professional and other fees incurred in connection with the sale of EMI and subsequent regulatory review. These costs primarily included advisory, legal and other professional fees.

118

100

76

358

290

150

(137)

- (2) Adjusted Results for the twelve months ended September 30, 2012 exclude \$1 million (all corporate) and for the three months and twelve months ended September 30, 2011 exclude \$46 million (\$44 million corporate and \$2 million Music Publishing) and \$53 million (\$51 million corporate and \$2 million Music Publishing), respectively, in fees incurred in connection with the acquisition of the Company by Access Industries. These costs primarily included advisory, accounting, legal and other professional fees.
- (3) Adjusted Results for the three months and twelve months ended September 30, 2011 exclude \$14 million (\$5 million corporate, \$8 million Recorded Music and \$1 million Music Publishing) in share-based compensation expense incurred in connection with the acquisition of the Company by Access Industries.

### **Constant Currency**

Because exchange rates are an important factor in understanding period-to-period comparisons, we believe the presentation of revenue on a constant-currency basis in addition to reported revenue helps improve the ability to understand our operating results and evaluate our performance in comparison to prior periods. Constant-currency information compares results between periods as if exchange rates had remained constant period over period. We use results on a constant-currency basis as one measure to evaluate our performance. We calculate constant-currency results by applying current-year foreign currency exchange rates to prior-year results. However, a limitation of the use of the constant-currency results as a performance measure is that it does not reflect the impact of exchange rates on our revenue, including, for example, the \$37 million, \$28 million and \$9 million unfavorable impact of exchange rates on our Total, Recorded Music and Music Publishing revenue, in the three months ended September 30, 2012 compared to the prior-year quarter. These results should be considered in addition to, not as a substitute for, results reported in accordance with GAAP. Results on a constant-currency basis, as we present them, may not be comparable to similarly titled measures used by other companies and are not a measure of performance presented in accordance with GAAP.

Figure 7. Warner Music Group Corp. - Revenue by Geography and Segment, Three & Twelve Months Ended 9/30/12 versus 9/30/11 as Reported and Constant Currency (dollars in millions)

		Successor For the Three			Pre	Predecessor				Predecessor	
	For the Three Months Ended September 30, 2012		From July 20, 2011 through September 30, 2011		From July 1, 2011 through July 19, 2011		For the Combined Three Months ended September 30, 2011		For the Combined Three Months ended September 30, 2011		
		ported		eported		eported		reported		nstant \$	
		udited)		audited)		nudited)		naudited)		audited)	
US revenue											
Recorded Music	\$	227	\$	175	\$	52	\$	227	\$	227	
Music Publishing		51		41		6		47		47	
International revenue				201							
Recorded Music		378		281		74		355		327	
Music Publishing		82		63		31		94		85	
Intersegment eliminations		(7)		(4)		(1)		(5)		(5)	
Total Revenue	\$	731	\$	556	\$	162	\$	718	\$	681	
Revenue by Segment:											
Recorded Music											
Physical	\$	270	\$	193	\$	46	\$	239	\$	228	
Digital		222		147		47		194		189	
Total Physical and Digital		492		340		93		433		417	
Artist Services and											
Expanded Rights		66		75		22		97		89	
Licensing		47		41		11		52		48	
Total Recorded Music		605		456		126		582		554	
Music Publishing											
Performance		53		41		20		61		57	
Mechanical		30		24		7		31		28	
Synchronization		25		21		7		28		26	
		22		15		2		17		17	
Other		3		3		1		4		4	
Total Music Publishing		133		104		37		141		132	
Intersegment eliminations		(7)		(4)		(1)		(5)		(5)	
Total Revenue	\$	731	\$	556	\$	162	\$	718	\$	681	
Total Digital Revenue	\$	241	\$	161	\$	49	\$	210	\$	204	
					•						
	For th	e Twelve	Successor		Pre	Predecessor				Predecessor	
		s Ended	From J	uly 20, 2011	From Oc	tober 1, 2010	For th	e Combined	For the	e Combined	
		nber 30,		September 30,		h July 19,		Months ended		Months ended	
		012 ported	2011 As reported			eported	September 30, 2011 As reported		September 30, 2011 Constant \$		
		udited)		audited)		nudited)		naudited)		audited)	
US revenue											
Recorded Music	\$	909	\$	175	\$	781	\$	956	\$	956	
Music Publishing		204		41		155		196		196	
International revenue											
Recorded Music		1,366		281		1,105		1,386		1,339	
Music Publishing		320		63		285		348		331	
Intersegment eliminations		(19)	_	(4)		(15)		(19)		(19)	
Total Revenue	\$	2,780	\$	556	\$	2,311	\$	2,867	\$	2,803	
Revenue by Segment:											
Recorded Music											
Physical	\$	966	\$	193	\$	839	\$	1,032	\$	1,015	
Digital		864		147		621		768		760	
Total Physical and Digital		1,830		340		1,460		1,800		1,775	
Artist Services and		1,000		2.0		1,.00		1,000		1,,,,	
Expanded Rights		244		75		235		310		295	
Licensing								232		225	
Total Recorded Music		201				191					
		201		41		191	_				
	_	201 2,275			_	1,886		2,342		2,295	
Music Publishing	_	2,275		41 456		1,886		2,342		2,295	
Music Publishing  Performance		<b>2,275</b> 202		41 456		1,886 173		<b>2,342</b> 214		<b>2,295</b> 205	
Music Publishing  Performance  Mechanical		2,275 202 129		41 456 41 24		1,886 173 118		2,342 214 142		2,295 205 137	
Music Publishing  Performance  Mechanical  Synchronization		2,275 202 129 112		41 456 41 24 21		1,886 173 118 92		2,342 214 142 113		2,295 205 137 111	
Music Publishing  Performance  Mechanical	_	2,275 202 129		41 456 41 24	_	1,886 173 118		2,342 214 142		2,295 205 137	

Total Music Publishing	524	104	440	544	527
Intersegment eliminations	(19)	(4)	 (15)	 (19)	 (19)
Total Revenue	\$ 2,780	\$ 556	\$ 2,311	\$ 2,867	\$ 2,803
<b>Total Digital Revenue</b>	\$ 925	<b>\$</b> 161	\$ 659	\$ 820	\$ 811

#### Free Cash Flow

Free Cash Flow reflects our cash flow provided by operating activities less capital expenditures and cash paid or received for investments. We use Free Cash Flow, among other measures, to evaluate our operating performance. Management believes Free Cash Flow provides investors with an important perspective on the cash available to service debt, fund ongoing operations and working capital needs, make strategic acquisitions and investments and pay any dividends or fund any repurchases of our outstanding notes or common stock in open market purchases, privately negotiated purchases or otherwise. As a result, Free Cash Flow is a significant measure of our ability to generate long-term value. It is useful for investors to know whether this ability is being enhanced or degraded as a result of our operating performance. We believe the presentation of Free Cash Flow is relevant and useful for investors because it allows investors to view performance in a manner similar to the method used by management. In addition, Free Cash Flow is also a primary measure used externally by our investors and analysts for purposes of valuation and comparing our operating performance to other companies in our industry.

Because Free Cash Flow is not a measure of performance calculated in accordance with GAAP, Free Cash Flow should not be considered in isolation of, or as a substitute for, net (loss) income as an indicator of operating performance or cash flow provided by operating activities as a measure of liquidity. Free Cash Flow, as we calculate it, may not be comparable to similarly titled measures employed by other companies. In addition, Free Cash Flow does not necessarily represent funds available for discretionary use and is not necessarily a measure of our ability to fund our cash needs. Because Free Cash Flow deducts capital expenditures and cash paid or received for investments from "cash flow provided by operating activities" (the most directly comparable GAAP financial measure), users of this information should consider the types of events and transactions that are not reflected. We provide below a reconciliation of Free Cash Flow to the most directly comparable amount reported under GAAP, which is "net cash flow (used in) provided by operating activities."

#### **Unlevered After-Tax Cash Flow**

Free Cash Flow includes cash paid for interest. We also review our cash flow adjusted for cash paid for interest, a measure we call Unlevered After-Tax Cash Flow. Management believes this measure provides investors with an additional important perspective on our cash generation ability. We consider Unlevered After-Tax Cash Flow to be an important indicator of the performance of our businesses and believe the presentation is relevant and useful for investors because it allows investors to view performance in a manner similar to the method used by management. A limitation of the use of this measure is that it does not reflect the charges for cash interest and, therefore, does not necessarily represent funds available for discretionary use, and is not necessarily a measure of our ability to fund our cash needs. Accordingly, this measure should be considered in addition to, not as a substitute for, net cash flow provided by operating activities and other measures of liquidity reported in accordance with GAAP.

Figure 8. Warner Music Group Corp. - Calculation of Free Cash Flow and Unlevered After-Tax Cash Flow, Three & Twelve Months Ended 9/30/12 versus 9/30/11 (dollars in millions)

		Succ	essor		Pro	edecessor			
Not each Conveniented by (used in) an easting activities	For the Three Months Ended September 30, 2012 (unaudited)		From July 20, 2011 through September 30, 2011 (unaudited)		201 J	om July 1, 1 through (uly 19, 2011  naudited)	Cor Three e Septe	For the Combined uree Months ended ptember 30, 2011 unaudited)	
Net cash flow provided by (used in) operating activities  Less: Capital expenditures	\$	102 8	\$	(64) 11	J	3	Þ	( <b>34</b> )	
Less: Net cash paid for investments		14		3		1		4	
Free Cash Flow	\$	80	\$	(78)	\$	26	\$	(52)	
Plus: Cash paid for interest				34		_		34	
Unlevered After-Tax Cash Flow	\$	80	\$	(44)	\$	26	\$	(18)	
	Successor From July								
		Succ		m July	Pro	edecessor	Fo	or the	
		e Twelve	From 2	20, 011	From	October 1,	Cor Twelv	mbined ve Months	
	Month Septen	~~~	From 2 thr	20,	From 2010 J		Cor Twelv e Septe	mbined	
	Month Septen 20 (unau	e Twelve s Ended nber 30, 012 udited)	From 2 thr Septer 2 (una	20, 011 ough mber 30, <u>011</u> udited)	From 2016 J	October 1, 0 through (uly 19, 2011	Cor Twelv e Septe 	mbined we Months ended ember 30, 2011 audited)	
Net cash flow provided by (used in) operating activities	Month Septen	e Twelve s Ended nber 30, 012 udited)	From 2 thr Septer 2	20, 011 rough mber 30, 011 udited) (64)	From 2010 J	October 1, 0 through uly 19, 2011 naudited)	Cor Twelv e Septe	mbined we Months ended mber 30, 2011 audited)	
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